

TEECO Topics



April - May - June 2016

News, Information and Products for the LP-Gas Equipment Professional

Bob Bailey Promoted to President & CEO

Effective January 1, 2016, Bob Bailey has been appointed as President and CEO of Teeco Products.



Bob has been with Teeco for 27 years, and in the propane industry for 41 years. Bob started with Teeco when the company acquired PACA in 1989, where Bob was employed as General Manager. Most recently, Bob has been Executive Vice President and COO of Teeco since September 2012. Hank Weeks, Teeco Chairman of the Board, who has been acting as interim President, made the announcement.

"Bob represents what Teeco is all about. He is an intelligent, loyal and dedicated individual who puts helping the customer and customer satisfaction through quality products and service as his highest priorities. It is only appropriate that Bob be named President," Mr. Weeks said, "He earned it through hard work during difficult times."

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Teeco is Turning 70 Come Celebrate With Us!



70th Anniversary Open House Training Days & Golf Tournament

Wednesday, October 19th - Friday, October 21st
7471 Reese Road | Sacramento, CA 95828

Wednesday, October 19th

We'll kick it all off with a day of intensive training from LP-Gas industry manufacturers such as Smith Pumps, Corken Pumps, RegO Products, Quality Steel, MESA Cathodic Protection and Algas-SDI,

Thursday, October 20th

Following our intensive training day will be an additional day of shorter training sessions and face to face time with product manufacturers and other industry professionals.

❖ **Lunch and all training sessions both of these days are offered to our customers free of charge!** ❖

Friday, October 21st

Be sure to join us the last day for the Teeco Golf Tournament!

For more information or to register, please contact:
mary@teecoproducts.com | Ph: 800-854-3463 | Fx: 888-854-3463

Quality LP Gas Products from a Company You Can Trust

Bob's Corner

By Bob Bailey

President & CEO

Teeco Products, Inc.



As you all know by now, Teeco Products is celebrating its 70th anniversary this year. I have been very fortunate to spend 27 years of my career being a part of Teeco's rich history. It has always amazed me how many talented people have passed through our doors. To name a few, it all started with Ben Tilden, and from there Leonard Andrews, Mike Ball, John Andrews, Marshall Etter, Darold "Stoney" Stone, and Dwaine Goodwin. This is a very talented group of people who not only helped shape and grow our company, but also the propane industry. They truly believed in giving back to the industry that has given us so much. Ben Tilden (1960-61), Mike Ball (1974-75), John Andrews (1995-96) and Dwaine Goodwin (2008-09) were all past Chairman of the Board of the WPGA. With our 70th anniversary, this philosophy continues.

I am hopeful that everyone can help us celebrate our 70th anniversary by attending the Western Propane Convention in May, and coming by our booths to say hello or our

hospitably night on Friday to join us for a cocktail or two. Then in October we are planning our Open House and Training. This event starts off on October 19th with a full day of training sessions. We will be providing training on AIGas vaporizers, Smith Pumps, Corken Pumps, RegO equipment, Quality Steel tanks, MESA cathodic protection, Neptune Red Seal meters, and dispenser installation. On the 20th the training continues at our Open House. We are not done yet! We finalize the event on the 21st with a golf tournament at Dry Creek Golf Club. We are hopeful that this event will provide an opportunity to train your current and new employees and guess what, this event along with lunch for two days is free! If they like to golf, for a small fee they can stay an extra day and join us for a round. These training sessions will fill up fast so sign up early and we look forward to seeing everyone.

Thanks and see everyone soon in Reno!

Bob Bailey

Inside **TEECO**

Mike Cooper

Fabrication Operations Supervisor, Teeco Products Sacramento

Mike Cooper began his career in the propane industry with Cal Gas Corp in 1982 as a warehouse worker, then mail clerk. He was approached by Bob Bailey in 1985 and offered an opportunity to go to work for PACA as a parts person – order desk, customer service and purchasing. When Teeco purchased PACA in 1989, Mike went to work on Teeco's order desk, and in the mid 90's started doing the purchasing for Teeco Sacramento.

Around 2006, Mike was promoted to Fabrication Operations Supervisor. He says he's excited about the opportunities ahead.

"The thing I enjoy most about working for Teeco is the teamwork aspect, whether it be on a repair, engineering job, or getting equipment to our customers on time to meet their deadlines. Everyone pitches in for a positive outcome. Working with customers for solutions to their unique needs is also gratifying."

Away from work, Mike says, "I enjoy the outdoors, fishing, hiking, golfing and spending time with my nephews Caleb and Colin, who bring me great joy."



TEECO Topics is published four times yearly by TEECO Products, Inc. as a service to our customers. 3,000 copies are distributed to customers and selected LPG industry leaders.

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70 Years in the Propane Industry... 70 Years of Memories

Building Teeco's Irvine Headquarters



In 1946, Bennett C. Tilden began filling the growing equipment requirements of LP-gas dealers. He sold cylinders, copper tubing and Bastian-Blessing Co. (now RegO) regulators and valves. In order to fully meet customer needs, he quickly realized that dealers would require brass fittings, so he started to carry an assortment of these fittings in the trunk of his green 1941 Pontiac.

This service met with such acceptance that the volume of sales required a small warehouse. Thus began Tilden Engineering and Equipment Co. (TEECO). The first "warehouse" was a 10 foot by 15 foot rented garage where shipments were made from. This facility was quickly outgrown, and Teeco moved to a 420 square foot building on Figueroa Street in Los Angeles, and remained there until 1949.

Word quickly spread throughout California, and demand rapidly grew. Ben decided to relocate Teeco centrally in the state to better serve his customers. A 40 foot by 80 foot building was acquired in Fresno, CA. This was to be home to Teeco until 1953.

During the four years in Fresno, sales volume in the Los Angeles basin continued to grow rapidly, and the decision was made to relocate back to Los Angeles. Temporary warehousing was located in a 4,000 square foot building. In 1956, Teeco moved into new 10,000 square foot quarters in Burbank, CA, which was intended to be Teeco's permanent home.

The staff at Teeco during these years grew from one to 19. Among those joining Ben Tilden were employees who would play a significant role in shaping the company in succeeding years. These included M.F. (Mike) Ball, John Parkhouse, Gene Hardester and D.M. (Marshall) Etter. Their efforts, along with those of others, would contribute to the continued growth of Teeco.

During the 1950's Teeco continued to grow and move to larger facilities to service and accommodate the ever increasing equipment demands. These LP-gas companies were growing at a phenomenal rate, fueled by new start-ups, acquisitions and mergers.

All of this growth placed heavy (but much appreciated) demands

Having Fun



on Teeco to supply valves, fittings, hose, appliances, pumps and meters. As would be expected, this growth once again necessitated that Teeco find a "new" home.

Following an arduous search and lengthy market review, a 20,000 square foot warehouse facility was located in rapidly growing Orange County California. This site, in Anaheim, home of Disneyland, was ideally situated near major interstate freeways for ease of shipments to all of the western United States.

During this time, Teeco expanded its sales area to include all of the far west states. Population growth in these areas had fueled a greater demand for both energy and food products, and Teeco was there to help LP- Gas dealers meet those needs. Ben, Marti, Marshall, Mike, Gene and John were leading Teeco into a new era and preparing for the seventies.

Teeco began the 1970's in the Anaheim, CA. warehouse, servicing the eleven Western States. The customers were stable and well established companies with a record of growth. Many markets were maturing and the future looked good.

Just when it appeared possible to take a breath and relax, July 25, 1972 brought the single greatest challenge to Teeco. A disastrous fire totally destroyed the warehouse, offices, inventory and equipment at the Anaheim facility. But even as the ashes cooled on July 26th, the true depth of Teeco's character became evident. Telephones were installed, patio furniture setup, and the business of the day was handled in a parking lot under a bright California sun.

On July 27th, a new temporary warehouse was leased and the process of rebuilding was begun. Teeco customers, vendors, suppliers and competitors were superbly supportive in helping to overcome this immense challenge. By August 4th, over 50% of inventory had been replenished. Barely one year later, Teeco was in a new permanent facility in Irvine, CA, home of our corporate headquarters to this day.

Stay tuned for more...

Obsolete Item#	New Item #	Description
7605PN-50	6016PN-50	Pneumatic Shutdown Kit
7605APN-8	6016PN-80	Pneumatic Bypass Kit
7519-64	6016PN-3	Pressure Gauge

The newly revised **6016PN-50 Pneumatic Shutdown Kit** is replacing the now obsolete 7605PN-50 Pneumatic Shutdown Kit.

The 6016PN-50 was created for use with RegO's Emergency Shut-off Valve (ESV) actuators such as the 6016-60C, 6016-60D and Rotary Actuators 6016RA. The Kit contains the items listed below along with a revised instruction sheet.

6016PN-50 Pneumatic Shutdown Kit		
Qty	Item #	Description
1	7605AP-10	Emergency Valve
1	7605AP-12	Charging Valve
1	7605AP-13	Tee
1	7605AP-14	Hex Nipple
6	7605AP-15	Tubing Connector
2	7605AP-16	Tubing Tee
2	7605AP-17	Union (Plastic Tube)
1	6016PN-3	Pressure Gauge
2	7605AP-19	Bushing (1/8 x 1/4)
1	7605AP-81	Bracket & Label Assembly
1	7605AP-82	Bracket, Charging Valve
8	2303-3	Screw
1	7605A-BT	Tubing (Black, 1/4 x 100 ft)
1	6016PN-301	Instruction Sheet
1	6016PN-80	Bypass Kit

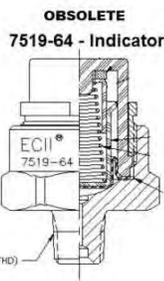
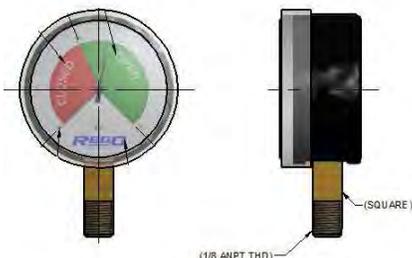
The newly revised **6016PN-80 Pneumatic Bypass Kit** is replacing the now obsolete 7605APN-8 Pneumatic Bypass Kit.

The 6016PN-80 was created for use with RegO's Emergency Shut-off Valve (ESV) actuators such as the 6016-60C, 6016-60D and Rotary Actuators 6016RA. The Kit contains the items listed below along with revised instruction sheet.

6016PN-80 Pneumatic Bypass Kit		
Qty	Item #	Description
2	7605AP-16	Tubing Tee
1	7605AP-23	Tubing (cut to 13")
1	7605AP22	Union with Orifice
1	6016PN-302	Installation Diagram

The new **6016PN-3 Pressure Gauge** is replacing the now obsolete 7519-64 Indicator. The change was made to improve the visibility of the operating pressure on a pneumatic system.

6016PN-3 Gauge



RegO has announced the implementation of a regulator ID Label program covering first stage, second stage and twin stage regulators.



The ID Label provides an easy means to track and record valuable information about RegO regulators. The ID Labels are a two part sticker that includes the model number, serial number, date of manufacture, type of regulator, spring setting range and relief valve information.

Installing the ID labels is simple. They are designed so that the service person or installer applies one part to the regulator bonnet. The second part is then applied to Gas Check or company forms for record keeping purposes. The serial number on the ID Label is specific to that regulator, and then becomes a permanent means of record keeping.

	Model: LV4403B66R	Internal Relief	YES	UL Listed	YES
	System Stage (Type): 2nd	Made in U.S.A.	Serial # 0144739		
	Spring Range: 9"-13" W.C.	Manufacture Date:	10/20/15		
	Model: LV4403B66R	Internal Relief	YES	UL Listed	YES
	System Stage (Type): 2nd	Made in U.S.A.	Serial # 0144739		
	Spring Range: 9"-13" W.C.	Manufacture Date:	10/20/15		

Spring Paint Sale!

Now through April 30, 2016, purchase 24 Gallons or more of Sumter Paint and receive Special Pricing. PLUS! Purchase 48 Gallons or more & get Free Freight!

5 - White Tank Enamel

Great coverage and optimum hiding power. Covers perfectly in one coat, slow chalking, looks good for years. Ideal for covering good painted surfaces.



M150 - White Primer

Rust inhibitive single pack epoxy. Excellent adhesion properties. Superior weather and corrosion resistance.

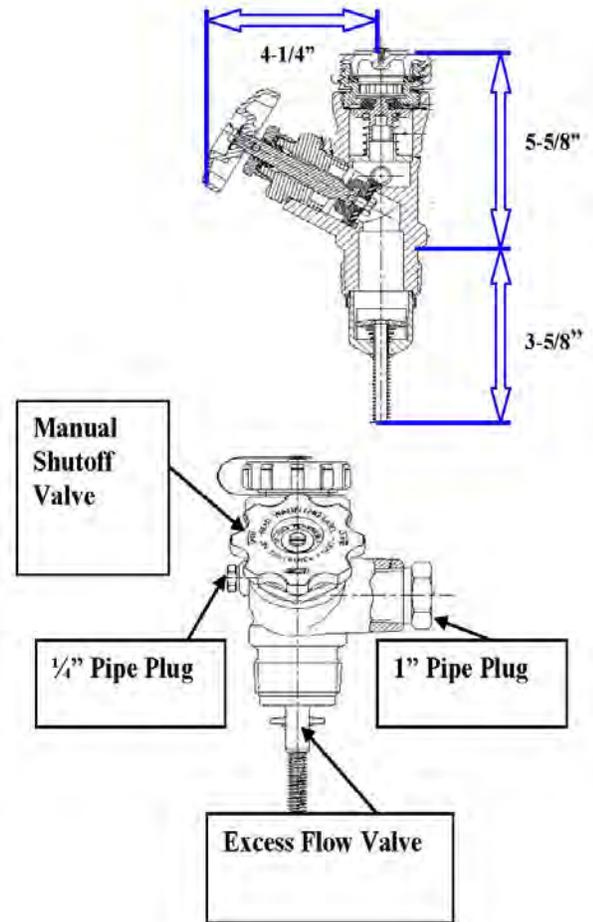
Item #	Description
5	White Tank Enamel, 1 gallon
M150	White Epoxy Primer, 1 gallon
0129	Baby Blue Enamel Tank Paint
0166	Green Enamel Tank Paint
0184	Rock Tan Enamel Tank Paint



8118 Multipurpose Filler Valve

- Designed as a filler valve for LP-Gas with upper check and manual shutoff.
- Excess flow valve allows for maximum filling rates regardless of the length of the coupling the valve is installed in.
- Excess flow seat is fully contained in the tank coupling for maximum protection in the event of external damage to the valve.
- Breakaway groove protects the ACME in the case of a drive-away with the filler hose still connected.
- V-ring spring loaded stem assembly requires no repacking of field adjustment.
- Plugged 1/4" NPT boss allows for a pressure gauge to be installed.
- One-inch outlet port plugged.
- CE Listed
- A great valve to give you that extra opening for your bypass return line for tanks with multivalve.

Item #	Inlet Connection	Filler Connection	Filling Capacity @ 20 PSIG Pressure Drop	Excess Valve Closing Flow SCFH @ 100 PSIG
8118P	1 1/4" MNPT	1 3/4" M. ACME	82 GPM	19,300



Rotary Actuators

A3212RA / A3213RA / A3217RA / TA3217RA / A3219RA / TA3219RA / 6016RA

Changes have been made regarding the opening size of the above Actuators.

The openings have been changed from 1/8" NPT (F) to 1/4" NPT (F) connections for the Tee Connector & Inlet and the Vent Plug (screen) & outlet.

Additionally, the Indicator Button has been changed from Red & Yellow to Blue in color for all Rotary Actuators.

Rotary Actuator	For Use With
A3212RA	A3212R & A3212RT Series 2" Internal Valves
A3213RA	A3213D & A3213DT 3" Internal Valves
A3217RA	A3217AR & A3217DAR 3" Internal Valves
TA3217RA	A3217AR & A3217DAR Series Internal Valves
A3219RA	A3219FA Series 4" Internal Valves
TA3219RA	A3219FA400L & A3219FA600L 4" Flange Mount Internal Valves. For truck systems only.
6016RA	6010 Series Swing Check ESVs

A3212R Internal Valve Shown



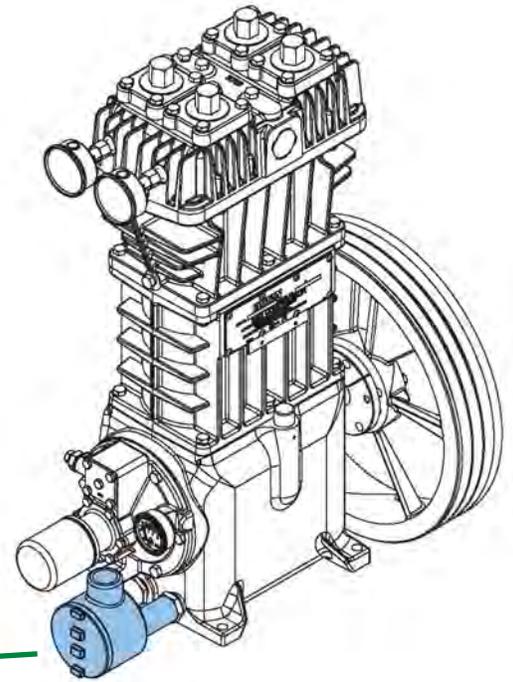
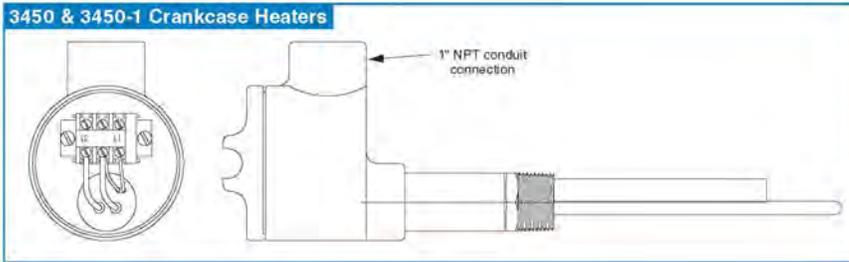
Position the actuator so that rain and other foreign matter can not enter the outlet.

Crankcase Heaters Cautionary Operating Instructions

This notice provides cautionary instructions for operating Corken's crankcase heaters and applies to part numbers 3450 (120V) and 3450-1 (240V).

To ensure safe operation, please follow each step carefully:

- The heating element must always be completely submerged in oil when energized.
- Always disconnect power to the crankcase heater before draining the compressor's oil or prior to performing any maintenance or repairs.
- After disconnecting the power, always allow sufficient time for the heating element to cool before accessing the inside of the crankcase.
- Please contact Corken if you have any questions.



NEW! from

Full Rebuild Kit for all Z-Series Pumps

New Full Rebuild Kits include a Rotor-Shaft Assembly. This addition to the Z-Series maintenance kit selections offers more flexibility when servicing the pump. Additionally, the rotor-shaft assembly is less expensive when purchased within a rebuild kit.

The new full rebuild kit applies to all models Z2000, Z3200, Z3500, Z4200, and Z4500. Partial Rebuild Kits (without Rotor-Shaft Assembly) also available.



New Full Rebuild Kits for Z-Series Pumps

Models	Z2000	Z3200	Z3500	Z4200	Z4500
Kit #s	3194-X3	3196-X3	3196-X4	3198-X3	
Contents	Each rebuild kit includes a rotor shaft assembly, two mechanical seals, three blade drivers, six blades, two sideplates, cam, cam key, shims, O-rings, two grease seals, two roller bearings, two thrust bearings, and two thrust bearing mounting rings.				

SAVE THE DATES! WIP Leadership Forum at the NPGA Southeast Convention & Expo, LIVE FROM NASHVILLE.

Mark April 8-10, 2016 on your calendar – register soon.

NEW! The LEADERSHIP FORUM line-up features dynamic speakers, interactive learning and networking to help industry men and women achieve their professional ambitions and to strengthen our businesses.

On Friday, April 8, the all-day LEADERSHIP FORUM package includes four, 75-minute Leadership Training Sessions:

- Management Courage – Having the Heart of a Lion
- The Hidden Language of Organizations – Workplace Politics, Power and Influence
- Effective Leadership in Changing Times
- Reality-Based Accountability - Hardwiring Accountability into your Workforce

Presented by business experts Margaret Morford, B.S., J.D., and Lisa Gunderson, B.A. Details are available on the NPGA Expo web site: WIP Leadership Forum.

www.npga.org/WIP



Celebrating Retirement... Phil Jones of Suburban Propane

In honor of Phil Jones and his retirement from Suburban Propane, we would like to share a little bit about Phil, in his own words...

"I was born into a propane family. My father worked for VanGas 38 years and my brother 25.

While attending business school, I went to work part-time for the GasTools Division of VanGas in early 1974 (Suburban actually owned VanGas at that time). Later in the same year I went to work in the VanGas Accounting Office, where after about a year I knew I would rather sit behind a bobtail than a desk.

In 1975 I went to work as a bobtail driver in Salinas, CA. On December 31st of that year I was invited to a New Years Eve party at one of my co-workers' houses. My co-worker had a daughter close to my age named Tina, and three months later we were married... This April we will be married 40 years.

In 1978, with a baby on the way I took a transfer to the North Shore of Lake Tahoe as a driver, and remained there until 1980. Now with two children (Samantha and Ben) I took a transfer to Fontana, CA as a manager, where I remained until 1982 when I transferred to Madera, CA. In 1994 I began working at the Fresno location for Suburban until I went into regional management work in November of 1999. I remained in regional management work until my retirement where my duties had me covering 21 locations throughout all of California.

During my career in the propane business I was very active with the Western Propane Gas Association (WPGA), holding the position of Chairman of Government Affairs for a number of years prior to going through the Executive Chair Positions.

Back in 1974 I could have never imagined what a wonderful life and family I would have, how much I would enjoy my career, and how many wonderful people I would be associated with along the way. In 2006 Tina and I were blessed with a granddaughter, Talullah. In April of this year my son Ben (who is the third generation working for Suburban) and his wife Nicole are giving us another granddaughter... life is truly good."

Life is good indeed. Thank you Phil for sharing and for your decades of service to the Propane Industry. We wish you all the best. You'll certainly be missed!



Bob Bailey, President and CEO of Teeco Products, presents Phil Jones with a handmade Meter Head Clock as a gift to celebrate his retirement.

Join Teeco Products and these Quality LP Gas Product Manufacturers at the Western Propane Convention May 12-14, 2016 in Reno, NV

The Western Propane Gas Association is once again preparing for a sold out convention floor.
If you haven't registered yet, contact the WPGA at 916-447-9742.



Visit Teeco Row in Booths 417, 425, 516, 517, 519, 523, 524, 525, 616, 618, 622, 624 & Truck Space 6

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Inside TEECO

Teeco History Quiz

What does Teeco stand for?

Answer our Teeco History Quiz question and we'll send you a small thank you gift for participating. **We're also including a prize for the most humorous or inventive response.**

Email your answer to: info@teecoproducts.com,

Fax to: 949-474-8663, Attn: Marketing Dept. or

Mail to : TEECO Products, Inc.
Attn: Marketing Dept.
16881 Armstrong Avenue
Irvine, CA 92606

Last Teeco History Quiz:



Question: Teeco acquired the equipment manufacturer PACA from AmeriGas in 1989. What Does PACA stand for?

Answer: PACA stands for Pacific Carburetion Assemblies Inc.

The Next Generation Teeco Saf-T-Lok

The Very Best Protection for the Lowest Possible Cost

Are you losing time and money due to non-paying customers? Take the steps necessary to keep the contents of your tanks secure.

One small, but important investment can greatly reduce your company's exposure to loss.



Next Generation Saf-T-Lok #511
Shown here with RegO 9101R1
(not included)

- Securely locks POL service valves
- Reduces pilferage
- Increases security
- Helps prevent unauthorized hookups
- Simple to use
- No padlock required
- Works exceptionally well at Cylinder Exchange locations

Are you still using the 510 version Saf-T-Lok?

Consider upgrading to the Next Generation #511 on your next order. The 511's design includes improved safety features at a significantly lower cost.