Celebrate Teeco’s 70th Anniversary at our Open House & Golf Tournament

October 20th & 21st

Teeco Sacramento | 7471 Reese Road | Sacramento, CA 95828

Join in the festivities and spend time with your fellow LP-Gas industry members at Teeco’s October events. Our Wednesday, October 19th Intensive Training Sessions are mostly filled, however we have additional free training opportunities available at our Open House on Thursday, October 20th. We’ll also have raffles, product demonstrations and free lunch! There’s still some room available at Teeco’s Golf Tournament at Dry Creek Ranch Golf Course on Friday, October 21st, so be sure to sign up for that as well!

Registration forms for these events are available on Teeco’s website: www.teecoproduchts.com. Click on the About tab, then select Events.

You may also contact your Teeco Representative or email mary@teecoproduchts.com for registration and additional information.

We look forward to seeing you there!

Take advantage of a 5% Discount on products purchased at Teeco’s Open House! (some exceptions apply)

Teeco Honored with NPDA Hall of Flame Award

The Nevada Propane Dealers Association (NPDA) honored Teeco Products and its employees, past and present, at their annual Hall of Flame Awards Dinner in Lake Tahoe in September.

We are greatly honored and proud to be part of such a strong and active industry association.

Many thanks to Lisa Menante of the NPDA, and to all involved for making this such a special event!

Check Out Teeco’s Updated Website!

You can view or download Teeco’s entire catalog on our new website. Or just the section you need. We also have links to technical data sheets and to Teeco’s YouTube page where you’ll find training videos on an array of LP-Gas Products.

Place orders, check pricing and availability and much more! Visit us at www.teecoproduchts.com.
It all started back in 1946 with Ben Tilden selling parts and fittings from the trunk of his green Pontiac. Who would guess 70 years later, we would be selling parts and fitting via EDI and the internet. How times have changed. Through these changes there have always been two constants that have fueled us; our customers and our vendors. Customers like Sequoia Gas who is celebrating their 75th anniversary and vendors like Full Circle celebrating 25 years, just to name a couple.

Our philosophy from the beginning has been to give back to an industry that has given us so much. We do that by being members in all the associations within our service area, by donating and sponsoring events, by providing free customer training, and by getting involved donating our time. Teeco has had four individuals; Ben Tilden, Mike Ball, John Andrews, and Dwaine Goodwin go through the chairs and become chairman of the Western Propane Gas Association (WPGA). In September, the Nevada Propane Dealers Association (NPDA) honored Teeco Products for all our past support by inducting us into their Hall of Fame. It was a very special Thank You, and one that was very much appreciated.

We understood early on that a healthy propane industry was a healthy Teeco Products. Without the group of the propane industries finest vendors and without our loyal customers we would not be celebrating these 70 years. It is all of us at Teeco who would like to say Thank You!

Bob Bailey
Teeco’s 1989 acquisition of PACA and the completion of the Sacramento facility allowed us to concentrate on growing our efficiencies in distribution and to acquire new product lines that greatly expanded our service capabilities. During the 1990’s, Teeco acquired the marketing rights to the Homestead Patio Heater. This proved to be a momentous acquisition as it opened new, large markets for Teeco. As the decade matured, the gas grill market evolved once again and Teeco became one of four regional marketers for an upper scale gas grill. We also acquired distribution of the R.W. Lyall poly fittings and gas riser products for the Western U.S. At the close of the 1990’s it became apparent that our Sacramento facility could become a true “Super Store” for the LP-Gas dealers in the West. Teeco consolidated the Irvine and Sacramento inventories and warehouse functions into Sacramento, thereby providing full service from a single location to all LPG dealers and other related markets. The year 2000 brought high hopes and anticipation. What developed were high fuel prices, high winter temperatures and reluctant dealers. Teeco was ideally positioned for the much expected turn around and growth cycle the industry is known for. 2000 also marked Teeco’s entry into the internet. Teeco’s modest seven page website has since evolved to an industry resource visited thousands of times per day. For those who don’t want to carry a large set of technical manuals, Teeco has developed both a CD Catalog and a downloadable Online Catalog. In 2005, Teeco developed and implemented the Online Ordering System, a complete B2B e-commerce site with real-time data and personalized account information. The site allows customers to conduct business with Teeco 24/7. In 2016, Teeco celebrates our 70th anniversary. As we look ahead to the future, we can reflect on how it came about and most especially pay tribute to a few of those people who contributed immensely along the way — Ben Tilden, Martha Tilden, Leonard Andrews, John Andrews, Mike Ball, Gene Hardester, John Parkhouse, Marshal Etter, Ed Albertoni and Dwaine Goodwin. Thank you for making Teeco what it is today. There are many more, both past and present, who were and are vital to the success of Teeco. Most especially, a Teeco thanks to all of our vendors and customers for your continued support.
Celebrating 25 Years in the Industry

If not for a few individuals in the right place at the right time, the Full Circle swivel would never have been created.

It started with Bob Bailey, President and CEO of Teeco Products. In the early spring of 1991, Walter Smith, President of Smith Precision Products Company (Smith Pumps) and John Ives, Smith Pumps Sales Manager, were setting up their booth at a Western Propane Gas Association exhibition in Palm Springs, California. Bob came over and almost immediately began talking to Walter and John about his interest for a swivel at the end of a bobtail delivery hose to connect the hose to the filler valve. As Walter Smith recalls, he was not necessarily interested in designing a swivel, mainly because his company’s expertise involved pumps, and swivels were already manufactured by many companies. Bob made it clear he was interested in a swivel designed specifically for LP-Gas that was certified for that use by a third party such as the Underwriters Laboratories. Out of respect for Bob, Walter agreed to go outside and look at a bobtail truck to understand the application. John came out as well, carrying a shaft seal assembly from a pump used for display purposes.

During the course of Bob’s explanation, John gently threw the shaft seal assembly over to Walter and made the remark “Here you go Walt, here is a swivel.” Seeing as a ball bearing is attached to the shaft seal assembly, the shaft can rotate as a swivel would; John was making a joke.

But in that instant, Walter saw it much differently. He states “In my tenure, the light bulb has never gone off with such intensity as when John threw the shaft seal assembly to me and made the remark he did. After understanding what Bob had already relayed, the design hit me like a ton of bricks.” While John and Bob laughed it up, Walter literally saw the design in his mind. That night a sketch was made on hotel room stationery. Ten days later a crude prototype was being tested.

Not even a year later, Full-Circle was born with a single product to manufacture; the first swivel Listed with UL for LP-Gas service; the model SMAC-1. This design laid the foundation for a remarkable line of swivels to follow.

Fast forward twenty three years later; the company is manufacturing hose-end, 90-degree, and straight-through configuration swivels in five different pipe sizes (for bulk head, loading arm, and hose reel use), Victaulic coupled swivels, vent devices for meters, and a new line of stainless steel swivels for systems routinely depressurized (SS-series).

As Walter Smith has stated many times, “We had no preconceived notions of how a swivel was supposed to be designed, so there were absolutely no constraints based on experience with swivel design. We took our extensive knowledge of pumps and mechanical seals, and applied what we knew to develop the Full-Circle swivel. Having no “cobwebs” in the initial design phase was an exhilarating moment in my life that allowed creativity to simply flow.”

Today, Full-Circle products are manufactured at the company’s production facility in Yucca Valley, California, gateway to the Joshua Tree National Park. There, a team of dedicated and talented machinists, assembly/test technicians, and support staff come together to produce highly engineered and world class products specifically designed for the liquefied gas market.

For more information, visit www.fullcircleswivels.com.

Inside TEECO

Vanessa Lopez joined Teeco’s Corporate Headquarters in Irvine, CA in May as Purchasing Clerk.

She was previously a manager in the Home Depot Garden Department. As Purchasing Clerk, Vanessa helps keep Teeco’s locations supplied with the materials they need. She’s also certified on the forklift and helps with shipping, invoicing, deposit preparation and running monthly statements.

In her short time here, she’s already reorganized and cleaned up the Irvine warehouse and yard!

When she’s not wearing her many hats at Teeco, Vanessa enjoys camping, hiking and photography. Please join us in welcoming Vanessa to the Teeco family.
NEW! from 7193D-10L Low Emission Adapter (1.18 cc at disconnect) designed to provide quick and easy filling of DOT cylinders with POL connections with minimal release of product on disconnect. This adapter may be used with dispensing systems in conjunction with RegO 7901T Series Quick Acting Shut-Off Valve. Balanced, light weight design for filling into 20 # - 200 # cylinders.

**Features:**
- Meets California Air Resources Board (CARB) Low Emission Standards.
- Light weight, easy to use.
- Soft Nose M.POL connection.
- Redundant Safety Feature – Will Only Open when connected to valve.

**7193U-10L** Low Emission Adapter (1.18 cc at disconnect) designed to provide quick and easy filling of DOT cylinders with Type 1 connections with minimal release of product on disconnect. This adapter may be used for dispensing systems in conjunction with RegO 7901T Series Quick Acting Shut-Off Valve. Balanced, light weight design for filling into 20 # - 200 # Cylinders.

**Features**
- Meets CARB Low Emission Standards
- Light weight, easy to use type 1 Fitting
- Liquid release directed away from operator
- Redundant Safety Feature – Will Only Open when connected to valve.

### Part # Application Inlet Connection Outlet Connection Materials

<table>
<thead>
<tr>
<th>Part #</th>
<th>Application</th>
<th>Inlet Connection</th>
<th>Outlet Connection</th>
<th>Materials</th>
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<tbody>
<tr>
<td>7193D-10L</td>
<td>Filling of DOT cylinders with POL Connections</td>
<td>1/4” MNPT</td>
<td>M. POL (CGA 510)</td>
<td>Brass &amp; Stainless Steel</td>
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<tr>
<td>7193U-10L</td>
<td>Filling of DOT cylinders with Type 1 Connections</td>
<td>1/4” MNPT</td>
<td>Type 1 Connection (15/16) F. ACME</td>
<td>Brass</td>
</tr>
</tbody>
</table>

### 3272H Excess Flow Valve for AutoGas Dispersing Systems

Especially designed for high flow / high differential dispensing systems. Can also be used for filling, liquid withdrawal and vapor equalizing in container or line applications.

**Features**
- Solid brass construction
- Stainless Steel spring
- Meets UL requirements
- Highest flowing valve in the market

<table>
<thead>
<tr>
<th>Part #</th>
<th>Inlet Connection</th>
<th>Outlet Connection</th>
<th>Wrench Hex Flats</th>
<th>Effective Length (approx)</th>
<th>Liquid GPM Propane</th>
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<tbody>
<tr>
<td>3272H</td>
<td>3/4”</td>
<td>3/4”</td>
<td>1 3/8”</td>
<td>1 3/8”</td>
<td>29</td>
</tr>
</tbody>
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**Women in Propane Booth at Open House**

Thursday, October 20, 2016, 8:00am – 2:00pm

Information and sign-up opportunities for activities organized by the WIP business council including the 2017 WIP Leadership Forum in Nashville and the 2017 WIP Knowledge Exchange, a 6-month mentorship training program open to all propane industry members (male and female). Learn the value of council membership and JOIN at Teeco’s anniversary event.

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**Women’s Propane Council**

Women in Propane is a business council designed for winners!

MAKE A DIFFERENCE IN OUR INDUSTRY.

SHOW YOUR SUPPORT TODAY

$25 Individual
$25 Friend of WIP
$500 Corporate*

*allows unlimited enrollment of company employees
Frame Mounted Cooling Unit:

THERMAFLOW hydraulic coolers are designed to give you top performance for your hydraulic drive. Designed to be as light weight as possible yet still provide you with the performance you expect. The SS934 hydraulic cooler is an extremely versatile unit, able to support applications such as chemicals, compressed gasses, food grade, crude oil, vacuum pumps and combo drives. By adding a light weight THERMAFLOW unit to your system, you save considerable amount of weight on your vehicle, allowing you to haul more product. A top feature of the SS934 is its compact design, allowing users to mount the unit directly to the frame rail without taking up valuable space. At only 9.25” wide, it will fit all of your applications. If mounting behind the cab is what you need, Thermaflow offers a mounting bracket kit that will simplify your installation. The Model 934 will drive most 3” and 4” product pumps and compressors, with options for multi-pump applications.

See Thermaflow’s informational video on Teeco Products’ YouTube page!
In 1946 Ben McWhorter, a lifelong resident of Humboldt County, went to work for Youngreen Propane Gas Service, established in 1941 in Fortuna, after serving in the Army Air Corps as a Flight Engineer and gunner on a B-24 Liberator during World War II. He bought the company with Gene Youngreen in 1950; that same year he married the company’s book keeper Billie Lawrence, and soon after they started a family. The family would eventually be composed of four boys and four girls. The company’s name was changed to Sequoia Gas Company in 1951. In 1954 Ben and Gene agreed to part ways and Ben and Billie became the sole owners of the company.

With hard work and determination the company grew and expanded. The floods of 1954 and 1964 were major setbacks for the area and the company. Working day and night the company’s employees returned propane services to their customers. The 1970’s brought the Oil Embargo, price controls and a tough business environment. In February of 1976 Ben was killed in a tragic auto accident and Billie was left with a propane company in not the best of shape and seven children at home.

With a lot of experience raising children and not much in running a propane company, Billie had a tough decision to make. Should she sell or make a go of it. If any of you knew Billie, the answer was easy. Keep Sequoia Gas. With the help of her family, trusted industry leaders and Gene Lucas she excelled in the propane business and took it to another level.

30 years ago, in 1984, Sequoia Gas opened a new office in Arcata. Shane moved up to the area and starting with nothing, built a great branch office and plant that expanded Sequoia Gas’s customer base.

1989 saw the North Coast hit by a major earthquake and it caused wide spread damage among our customer base. Our employees rallied and with outside help from our friends in the propane industry, we restored service to our customers in a very short time under challenging conditions.

In 1991, Sequoia Gas hit a milestone; 50 years of being in business. After running Sequoia Gas for 23 years, Billie lost her battle with cancer in December of 1999. At that point, Shane and Shannon had been actively managing the day to day business for some time. At one time or another, all eight children of Ben and Billie’s have worked at Sequoia Gas Company, and all had a hand in its success. Today the company is owned by Shannon and Shane. Their children Ben and Britni are actively working in the business and represent the third generation.

Throughout the years Sequoia Gas Company has been blessed with some exceptional employees. Without their dedication to the company and our customers, Sequoia Gas Company would not be here today.

All of us at Teeco would like to congratulate Sequoia Gas and the McWhorter Family on their 75 years in business. Here’s to many more!
Teeco History Quiz

Can you name all the Presidents of Teeco Products?

Answer our Teeco History Quiz question and we’ll send you a small thank you gift for participating. We’re also including a prize for the most humorous or inventive response.

Email your answer to: info@teecoproducst.com,
Fax to: 949-474-8663, Attn: Marketing Dept. or Mail to:
Teeco Products | Attn: Marketing | 16881 Armstrong Ave | Irvine, CA 92606

Answer to last “Teeco History Quiz”

A Little Mexican Dude wearing a big ol’ Sombrero And big Mustache and Legs shaped like a big Horseshoe.
   John Melaas, Chuck’s RV Mead, WA

It is a man sitting with a sombrero hat on.
   Becky Travis, AmeriGas Rapid City

The Next Generation Teeco Saf-T-Lok

The Very Best Protection for the Lowest Possible Cost

Are you losing time and money due to non-paying customers? Take the steps necessary to keep the contents of your tanks secure.

One small, but important investment can greatly reduce your company’s exposure to loss.

Next Generation Saf-T-Lok #511

Shown here with RegO 9101R1 (not included)

Securely locks POL service valves • Reduces pilferage • Increases security • Helps prevent unauthorized hookups • Simple to use • No padlock required • Works exceptionally well at Cylinder Exchange locations

Are you still using the 510 version Saf-T-Lok?

Consider upgrading to the Next Generation #511 on your next order. The 511’s design includes improved safety features at a significantly lower cost.