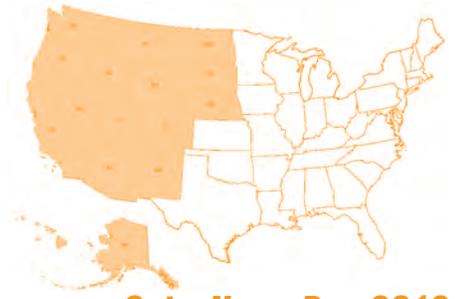


TEECO Topics

Serving the Western US Since 1946



Oct - Nov - Dec 2019

News, Information and Products for the LP-Gas Equipment Professional

NEW! from **REGO**

Filler Hose Adapter – 3179A

The 3179A adapter is designed with minimal flow restriction and recommended for use on the outlet of the LP-Gas delivery truck filler hose. If the controlled bleed off of the connection indicates the filler valve on the tank being filled has failed to close, the hose adapter should be left in place on the filler valve and disconnection should be made at the regular filler hose coupling. (Repair of the filler valve must be made as soon as possible). An integral check valve in these adapters helps prevent further loss of product. The standard filler valve cap should be attached to these adapters when left on the container.



Filler Hose Adapter with swivel connection – 3179B

See Inside...

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BPN Magazine Celebrates 80 Years

Congratulations to Butane Propane News on their 80th anniversary this year! BPN has been providing informative and thought-provoking industry news since 1939.



Where's Teeco?

Take a picture on vacation or out in the field with your copy of the Teeco Catalog or Teeco Topics and submit it with your name, company, where the photo was taken and any other details you'd like to include.

One (or more) lucky contestants will be featured in an upcoming edition of Teeco Topics. Send your submission to mary@teecoproducts.com.

Thanks for sharing and happy travels!



Quality LP Gas Products from a Company You Can Trust

Outside the Box

With Jay Stephens

President and CEO

Teeco Products, Inc.

It's here...whether we are ready for it or not. The holidays do not care if we saved, planned, cleaned, maintained or prepared; they are here! With the propane industry, it's a love-hate relationship. We love the cold weather (when it rears its head) and propane sales that are supposed to come along with it. We love the family (most of them). The parties, celebrations and travels all lead to good times. However, we do not like the stress that comes along with cold and holidays. Traffic, shopping crowds, decorating, business year-end demands, demanding customers and weird uncles (and aunts) all lead to a stressful time. Whether you are the boss or the bossed; the winter holidays create a certain amount of stress in everyone's life. Remember you do not have to say yes to everything.

How we balance our work life and personal life determines how stressed we feel; how healthy we feel and ultimately how successful we are. To achieve success, we must find that balance. There are many ways to combat the stress – you just have to find out what works best for you.

Unplug – can you live without your phone, tablet or computer? Just a little time away

Inside **TEECO**

Steve Masini is no stranger to Teeco. He began working in the Propane Industry 27 years ago with Calgas, and remained with them after they sold to AmeriGas, where he spent most of his propane career. During this time, he made frequent trips to Teeco's Sacramento location as a customer, and worked alongside several of Teeco's other AmeriGas transplants.

In the early years, Steve drove a forklift truck, then a bobtail. He was later promoted to multiple management positions along the way. He joined Teeco Products earlier this year and is now working in our Sacramento, CA Fabrication Department. He says what he enjoys most about the industry is the people he's gotten to know over the years. As Steve says, "There are a lot of really good people in the propane industry." So true! He's managed to do quite a bit of travelling throughout his career, working in several Northern California locations and even spending a few years in Hawaii. He also served for several years on the Gas Emergency Response Team (GERT), where he would be called any time day or night to travel wherever he was needed in response to propane related emergencies.

When Steve's not enjoying his work at Teeco and spending time with awesome propane people, he enjoys spending time with his two grandchildren - and is looking forward to a third one on the way!

Next time you're in Sacramento, stop and say hi to Steve and the rest of the crew!



can work wonders. It's always funny to see a family all together, but no one speaking...sign of the times.

Workout – Run, walk, cross-fit, bike... anything to get the blood pumping works. Go all in and do it without your phone. Just kidding – gotta have music!

Speaking of music – come home at a reasonable time, pour a glass of your favorite adult beverage and rock out...jazz, blues, classical or whatever...just play it loud!

Eat a healthy meal early (after rocking out).

No alcohol after 7pm – you'll sleep better.

Sleep – a good night's sleep works wonders for the mental well-being.

Now you should be ready for the holiday parties and late night propane deliveries. Happy Holidays!

Jay Stephens

Words to live by –

Work is a rubber ball. If you drop it, it will bounce back. The other four balls - family, health, friends, integrity - are made of glass. If you drop one of these, it will be irrevocably scuffed, nicked, perhaps even shattered.

...Gary W Keller



TEECO Topics is published four times yearly by Teeco Products, Inc. as a service to our customers. 3,000 copies are distributed to customers and selected LPG industry leaders.

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Kamps Propane Reaches Golden Anniversary

California's central valley is world-famous as an agricultural oasis where farms, orchards, dairies, and ranches flourish in large part due to the vision of the people who imagined the possibilities of the area. The small towns that dot the landscape between Bakersfield and Sacramento are flush with families that have prospered for generations doing the hard work that feeds our nation and the world.

John Kamps grew up in the small central valley town of Ripon and in 1969, he was ready to stake his claim as an independent propane marketer. A half-century later, he has hundreds of employees and thousands of customers with their own stories about how his fateful decision impacted their lives. They represent how John's dedication to people strengthened his company from the inside out, with each new person connected back to how it all began.

Rod Wiedeman is a remarkable example of John's success. After John grew his company enough to make the business too big for two hands, Rod became the very first employee of Kamps Propane. For the next 40 years, Rod was a shining example of how good fortune could bring two people together. His excellent performance at Kamps Propane set the table for John to dream big. "Rod made it possible for me to imagine having a great company" said John, "and I really started to think differently about my role and the future." In 2010 Rod Wiedeman was named the Driver of the Year by the California Trucking Association.

Kamps Propane President Terry Ayres is another long-term contributor to the Kamps Propane success story. Terry was working for Cal Gas in Richmond when John needed a manager and decided to take a chance on the younger man. 30 years later, Ayres still sees John in the office nearly every day because "John hired me to get things done and as his vision expanded, my role evolved and we just kept our nose to the grindstone. I'm here when John arrives in the morning and he's here when I leave at the end of the day."

In June, John Kamps stood before a gathering of his friends, employees and customers at an event celebrating the golden anniversary of his first company, Kamps Propane. The day included a proclamation from the California State Assembly, congratulatory messages from various organizations, and old friends from John's hometown. The sun was shining, the mood was joyful and John took it all in stride.

"In the beginning, the urgency of survival really dominates your view of success" observed Kamps, "but over the years, as you see how much it all depends on people, you realize how durable relationships are the essential foundation of long-term success. It's about the long-term customers, the people you hire, and the suppliers who become a part of your inner-circle." Spoken like a man who started the whole enterprise but built with the help of reliable people. 50 years later, he has no plans to slow down.



Kamps Propane Founder and CEO John Kamps with his first employee, Rod Wiedeman



(left to right) Kamps Propane President Terry Ayres, Founder John Kamps, and CFO Jan Peterson

Southern California Customers

Did you know Teeco's Irvine location is once again stocking parts? We're currently offering a limited selection of the items you use the most for convenient Will-Call pick up.



RegO Regulators & Valves



Smith E-Series Pumps



American Standard Cylinder Cabinets



Corken C-Series Pumps



Bobtail Hose



Propane Display Materials

How To Order:

1. Contact Teeco's Customer Service Department at our Sacramento, CA Office: 800-225-6621
2. Let them know you would like to place a Will Call order for pick up in Irvine.
3. Order the items you need. See next page for our handy Quick Order Guide. **Note:** Normally, orders will be ready for will call within 2 hours of placing your order. Orders placed after 3:30pm will be ready the next day.
4. Come to our Irvine location to pick up your order!

Teeco Products, Inc.
16881 Armstrong Avenue
Irvine, CA 92606

Will Call Pick Up Hours: 8:00am - 4:00pm | Closed 12:00pm - 1:00pm for lunch.

NEW! from REGO

NEW! Compact Regulator with POL - LV3403TR9

Ideal for use as a first stage regulator on any domestic size ASME or DOT container in propane gas installations requiring up to 1,500,000 BTU's per hour. The regulator is factory set to reduce container pressure to an intermediate pressure of approximately 10 PSIG.

- Compact design can be connected to a service valve using either a POL adapter or a RegO product pigtail.
- Large threaded 3/8" FNPT bonnet vent can easily be piped away in underground installations without the need for glue kits or extra adapters.
- Non-Adjustable
- Large flow orifice resists freeze ups due to water concentration in LPG vapor.
- Design provides for good flow regulation at both high and low container pressures.
- Built in relief valve and travel stop comply with NFPA 58 over pressure requirements.
- Incorporates 1/8" FNPT downstream pressure tap for an easy inline check of the regulator's delivery pressure.
- Molded diaphragm provides an o-ring type seal between the body and bonnet.
- Body and bonnet are assembled in the USA using the unique, patented RegUlok seal system.
- Fully painted in brilliant red for complete corrosion protection.
- Mounting bracket available as an accessory. Part #2302-31.



Item #	Inlet Connection	Outlet Connection	Orifice Size	Factory Delivery Pressure	Bonnet Vent Position	Vapor Capacity BTU/hr Propane*
LV3403TR9	1/4" FNPT	1/2" FNPT	7/32"	10 PSIG	Over Outlet	1,500,000

Consolidator Gloves

Hand Injury Prevention at an Affordable Price

Consolidator gloves feature nitrile coating for cut, abrasion, snag and puncture resistance. Fully lined with 100 % cotton interlock lining. Launderable. Chemical splash resistance. Elastic cuff. Economical, comfortable.



Industrial Applications:

Ideal for light fabrication, material handling, parts assembly.

Item #	Description
9745-7	Cotton lined gloves - Small
9745SL	Cotton lined gloves - Large
9745SXL	Cotton lined gloves - XL

The Next Generation Teeco Saf-T-Lok

The Very Best Protection for the Lowest Possible Cost

Are you losing time and money due to non-paying customers? Take the steps necessary to keep the contents of your tanks secure.

One small, but important investment can greatly reduce your company's exposure to loss.



Next Generation Saf-T-Lok #511
Shown here with RegO 9101R1
(not included)

Securely locks POL service valves • Reduces pilferage •
Increases security • Helps prevent unauthorized hookups •
Simple to use • No padlock required • Works exceptionally
well at Cylinder Exchange locations

Are you currently using the 510 version Saf-T-Lok?

Consider upgrading to the Next Generation #511 on your next order. The 511's design includes improved safety features at a significantly lower cost.

Engineering, Design & Construction Services

TEECO's PACA division offers complete engineering, design and construction services to architects, engineers, contractors and LP-Gas companies for fabrication and installation of LP-Gas facilities. We are thoroughly committed to excellence in our work.



Fabrication/Engineering/Construction Department

- Dispensers designed, built and installed
- Installation, Repair and Maintenance
 - Fuel Management Systems
 - Rail Terminals
 - Vaporizers
 - Compressors
 - Boilers
 - Air Mix Systems

Bulk LP-Gas Storage Facilities

- Designed, built, repaired or modified
 - Commercial and industrial LP-Gas fuel systems.
 - Co-generation energy systems and facilities.
 - Engine fuel dispenser systems.
 - Railroad tank car transshipment terminals.
 - Transport truck transshipment terminals.
 - Retail LP-Gas service facilities.



Paul **Doug** **Jeff** **Robbie** **Steve** **Adam**
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189 Years of Combined LP Gas Industry Experience!
California State License # C36-247936 - Oregon State License # 001076-05 - Nevada State License # 3-4557-01



Propane Dispensers

Teeco has been building dispensers for decades. We have a passion for creating high quality dispensing units using the best equipment available. Dispensers can be customized with your choice of pump, register, hose ends, decals, wraps and more. AutoGas upgrades like GasGuard nozzle, holder and hose retractor are also available.

YOU IMAGINE IT. WE'LL BUILD IT!

Teeco Dispensers are Dependable

They meet or exceed all NFPA requirements and feature rugged construction with the highest quality components. Warranty on all parts subject to manufacturers' specifications. We offer free training on all our dispensers and our team or professionals can create engineered drawings for challenging situations.



Teeco Dispensers are Innovative

We're always looking at ways to improve design and functionality, and we've come up with some new features that we think you'll love!



Optional Tool Drawer Available on All Dispensers



Lifting Lugs Now Standard



Dispenser Upgrade Package Available on All Dispensers



Dispenser Purge System Available on All Dispensers

We Also Build Dispenser Plates and Provide Full Dispenser Tank Packages



Contact Us Today to Discuss Your Dispensing Needs 800-225-6621



Get FREE SHIPPING when you place an order of \$975 or more on TEECO's Online Ordering System.*

- Place Orders
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- (Availability now shown for specific Teeco locations)
- Streamline Purchasing by Creating Favorites Lists
 - Track Shipments
 - Build Quotes
 - Review Purchase History
 - Simple to Use
 - Open 24/7

Online ordering saves you time and money. Build a favorites list to place orders in a fraction of the time. Save money with Teeco's Free Freight Offer.

*Free shipping offer valid for orders shipped standard rate to a single location in the contiguous 48 U.S. states. For Alaska and Hawaii, TEECO will ship parcel post paid or motor freight to port of shipment. Exclusions: Fabricated items (dispensers, leg kits, etc.), DOT and ASME tanks, cylinders and cylinder cabinets; orders for equipment under a special sale or offer or orders for equipment under contract pricing. Free shipping program applies to online orders only. Free shipping offer may not be combined with other special offers.

Need to Sign Up for an Online Account with Teeco? It's Easy!

1

Simply go to www.teecoproducts.com and click the Login button on the top bar.

2

If you already have an online account with Teeco, enter your email address and password.

If not, click Register Now in the box on the right. Fill out your name and company information and hit the Submit button. You'll be taken back to the Login page above, where you'll enter your email address and password.

3

You're now ready to place your order!

Note: For current Teeco Products Customers only. Must have a valid Teeco account to register online.

Questions? Call your Teeco Representative or your local Teeco Branch. We're here to help!

Mike Wilson of Sacramento Energy Earns Award from the Arizona Propane Gas Association



Mike Wilson of Sacramento Energy was presented with an award at the Arizona Propane Gas Association Fall Membership Meeting in Prescott, AZ. Mike is the outgoing President of APGA, and was presented the award by Dave Barrett of Barrett Propane, who is the newly elected President.

Thanks to Mike Wilson for his outstanding service and congratulations and thanks to Dave Barrett for taking on his new role as President of the Association.

Ericia Ocampo of Superior Propane in Williams, AZ was also acknowledged at the meeting for processing the most appliance rebates in Arizona. Congrats Ericia!

TEECO

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Inside TEECO

What Is This Product? / Create a Caption!



Guess the name or part # of this product - or **create a clever caption** - and we'll send you a small thank you gift.

Email your answer to:
mary@teecoproducts.com,
Fax to: 949-474-8663, Attn: Marketing Dept. or
Mail to : TEECO Products, Inc.
Attn: Marketing Dept.
16881 Armstrong Avenue
Irvine, CA 92606

Answer to last "What Is This Product?"

That looks like a clamp I've got in my basement... oh wait, that's a fill valve lock! It's used for those pesky customers who just don't want to pay you.

- Matt Duncan, Freeway Propane

It is a Chastity Belt for a propane tank.

- Todd Deck, Acme Fuel - Fast Fuel

Fill Valve Lockoff or a "Keep Your Hands Off My Customers Device."

- Aaron Kohl, Ferrellgas North Bend

It's a fill valve lock! Spent all summer putting this on people's tanks, cool to see something familiar I knew!

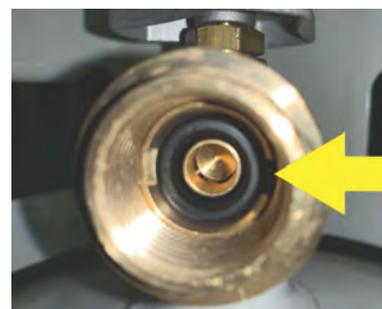
- Carlie Maughan



Item #LC-1
Anchor Lock Cap
Catalog page H5

INDUSTRY NEWS

NFPA 58 code is changing effective January 2020 to include a requirement for inspection of the face seal on OPD valves.



20 lb cylinder equipped with an OPD valve and a face seal that is in good condition.

NFPA 58 2020 Edition section 7.2.2.7: Prior to filling a cylinder, the face seal on CGA 791 and 793 connections shall be visually inspected for defects (e.g., cracking, gouging, tearing, roping, etc.). If a defect on the face seal is found, the cylinder MUST NOT be filled.

Valve seals that are tearing, cracking or otherwise damaged present a safety hazard and potential for leaks or other issues. If you come across a cylinder with a damaged face seal, advise the cylinder owner that it must be removed from service.