

Serving the Western US Since 1946



Apr May Jun 2023

News, Information and Products for the LP-Gas Equipment Professional



The Western Propane Gas Association's 73rd Annual Convention was once again a great success. The new location in Palm Springs proved to be a welcome change of scenery for many, despite hotter than usual temperatures.

The Teeco Team enjoyed spending time with our industry colleagues at Teeco's Hospitality Event, held in the Ballroom Hall of the Renaissance Palm Springs Hotel. Lots of stories were told, and a good time was had by all.

The Silent Auction brought in over \$13,000 for the WPERC Scholarship Fund; slightly higher than last year's contributions. Thanks to all of the donors and bidders who made that possible!

Be sure to check out our annual collage on pages 4 & 5, with some great photos of the tradeshow floor, Teeco's Hospitality Event, and more.

And now we all look forward to next year, when the convention will return to Reno, and beyond to new possibilities!

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Teeco's Sacramento, CA & Auburn, WA locations are hosting FREE Customer Training this Summer!

Smith Pumps

CJ Smith will discuss Smith's E-Series Pumps & Motors: Applications, Installation, Troubleshooting and Bypass Valve Installation & Setting

Red Seal Measurement Meters

Chris Bowers will cover Neptune Meter Applications, Installation, and Troubleshooting

Teeco Fabrication Manager, Randy Rothschiller, will also be on hand to answer questions about Dispenser Plumbing.

Tuesday, July 18th | 8:00am - 1:30pm Teeco Products | 7471 Reese Road Sacramento, CA Includes Lunch and Raffle Drawings!





Thursday, July 20th | 8:00am - 1:30pm Teeco Products | 1601 Pike Street NW Auburn, WA Includes Lunch and Raffle Drawings!

Scan the QR code above to register for the training of your choice.
Or go to www.TeecoProducts.com /about/events/ and select
the training you'd like to attend.

Outside the Box

With Jay Stephens

President and CEO Teeco Products, Inc.

Hello everyone. After one of the longest winters in memory, it is time to enjoy the after-effects of the non-stop rains. Our farmers can finally get full rations of water to keep crops growing as we 'Feed the World'. Full lakes and reservoirs mean water skiing, jet skiing, rafting and fishing. Burn your masks and get out and enjoy life. Unfortunately, the golf course lakes and ponds are full also – time to buy more golf balls. Speaking of golf, I am happy to announce that I did not break any windows or dent any cars during the WPGA Golf Tournament in Palm Springs.

Thanks to all who attended the annual WPGA Tradeshow this year. After many vears in Reno, we moved further south to Palm Springs. The show was well attended with many vendors stating they made quite a few sales on site! We did not endure any cold weather, rain, sleet or snow as seen in Reno in previous years. It was definitely warmer than what we are used to. The host hotel and conference location in the Renaissance Hotel worked well. Although they were not quite ready for our industry requirement. We like to network and socialize... a lot! We will be heading back to Reno for 2024. I would not mind seeing the show rotate to other locations in the future to keep it fresh. We also need to create some excitement to



get more attendees. Maybe some friendly vendor or customer competitions. Corn Hole, Darts (soft-tip), Molkky (look it up) – anything to generate interest. Make sure you all complete your convention survey with your ideas!

Now that the majority of tradeshows are finished, it is time to focus on training. The manufacturers that distribute to all of us are very interested in providing classes and training to all retailers. With the influx of new employees in the industry, this is imperative. The training is there for the taking. Online, YouTube, Web Calls, group sites or at retailer sponsored meetings... whatever your preference. There should never be an excuse that we are too busy to train.

Enjoy your summer!

Jay Stephens

Words to live by -

Give me liberty or give me death... not give me free college, free health care and free housing...and make my neighbors pay for it.

Are you receiving Teeco Topics via email?

Your e-mail version will arrive faster than the printed version, and often contains useful links and additional information.

Send a note to <u>mary@teecoproducts.com</u> with your email address and the email address of anyone in your company who would like to receive Teeco Topics.

Please include your mailing address in your request if you'd like to discontinue your printed version of Teeco Topics (and save paper!).

Thanks for reading!

TEECO Topics is published four times yearly by TEECO Products, Inc. as a service to our customers. 3,000 copies are distributed to customers and selected LPG industry leaders.

President & CEO

Jay Stephens

Vice President of Administration & CFO
Gary Childress

Regional Sales Manager, California, Hawaii, Nevada

Gary Morse

Operations Manager, Sacramento, CA
Mike Cooper

Regional Sales Manager, Pacific Northwest Randy White

Operations Manager, Auburn, WA
Ray Gutierrez

Regional Sales Manager, Upper Rocky Mountains/ Midwest

Mike Lorenz

Regional Sales Manager, Four Corners
Tim Smith

Operations Manager, Rapid City, SD
Dean Travis

Fabrication Manager Randy Rothschiller

Engineering, Construction & Fabrication Manager

Paul Connelly

Marketing Manager
Mary Clements

TEECO Corporate Headquarters

WPGA WESTERN PROPANE GAS ASSOCIATION

16881 Armstrong Avenue Irvine, CA 92606 800-854-3463 or 949-261-6295 FAX 888-854-3463 or 949-474-8663



Sales and Service

TEECO Sacramento, CA Superstore

Sales, Fabrication, Engineering & Construction 7471 Reese Road Sacramento, CA 95828 800-225-6621 or 916-688-3535 FAX: 888-225-6621 or 916-689-1219

TEECO Rapid City, SD

414 E. Blvd. N. Rapid City, SD 57701 800-843-8660 or 605-342-2802 FAX 888-843-8660 or 605-342-4942

TEECO Auburn, WA

1601 Pike Street N.W. Auburn, WA 98001 800-426-9456 or 253-735-0222 FAX 888-426-9456 or 253-735-1008

Website: www.teecoproducts.com **Email**: info@teecoproducts.com

Ralph Stanley Smith November 12, 1944 - April 29, 2023





Born in Burbank, California and raised in Pasadena, California, Ralph Stanley Smith was a grandson of Smith Precision Products (Smith Pumps) founder, Reuben Stanley Smith. Ralph worked for the family business for almost 40 years until retiring in 2007.

In 1967, Ralph proudly joined the US Army to serve his country during the Vietnam War, and was Honorably Discharged from active duty in 1971. While stationed in Panama City, Panama he met his beautiful wife, Lydia Gomez. Ralph and Lydia were happily married for 33 years, until she passed away in 2002.

Ralph earned his Bachelor's degree in Spanish from the University of Panama and was instrumental in building relationships with customers located in Latin America.

As Vice President, Ralph's dedication, devotion, pride, passion, and mechanical abilities made him a distinct asset to the family business. He spent countless hours assisting customers in need of technical help as well as creating much of the product literature Smith still uses today.

In his spare time Ralph enjoyed working on cars, being outdoors, and spending time with his three daughters and family. He will always be remembered for his love, kind heart, sense of humor, his stories and laughter, integrity, intelligence, and ingenuity.

There are many at Teeco who remember him fondly.

Ralph leaves behind his three loving daughters, two brothers, two grandchildren, two great-grandchildren, and his nieces and nephews. He will most certainly be missed, but his countless contributions will live on.



Check out Full Circle's new Website www.fullcircleswivels.com



For over 30 years, Full Circle has been serving the propane industry with high quality, innovative products. They were the first to develop swivels designed specifically for the 360° rotation of filler valves at the end of a hose for LP-Gas. They were also the first company to design a UL Listed hose reel swivel in 1992, the SMAC-Series swivel.



They now have a newly designed website. In addition to a sleek new look, you'll find details on Full Circle's entire product line. New features include a more friendly user experience for tablets/smart phone accessibility, improved navigation, and overall better performance.

Check it out today at: www.fullcircleswivels.com.



Western Propane Gas Association CETP Classes Will Be Held at Teeco's Sacramento, CA Location This Summer

To register, or for more information, contact: Summer@westernpga.org

LOCATION

Teeco Products, Inc.

7471 Reese Road | Sacramento, CA 95828

CETP CLASS SCHEDULE

Basic Principles & PracticesJuly 11-12, 2023

Bobtail Delivery Operations August 1-3, 2023

Vapor Distribution Systems August 22-24, 2023









Western Propane Convention 2023 | Palm Springs, CA
Thank You for Visiting Us in Teeco Row & at Teeco's Hospitality Event!











































Out & About With



Rocky Mountain Propane Association Spring Conference with Mike Lorenz

Cornhole tournaments and bonding with old friends... The Rocky Mountain Propane Association brought it all together at their annual Spring Conference in Jackson, WY.







Teeco Regional Sales Manager for the Rocky Mountains and Midwest, Mike Lorenz, spent some time with friends from AmeriGas

WPGA Meeting in Redding, California with Gary Morse

Teeco Regional Sales Manager for California, Hawaii and Nevada shares a message at the Western Propane Gas Association's Regional Meeting.





Teeco's PDM Propane Dispenser at Red Dog Mine in Alaska

The Red Dog mine is a large zinc and lead mine in a remote region of Alaska. It is the world's largest producer of zinc and has the world's largest zinc reserves. Red Dog accounts for 10% of the world's zinc production.

At the time of these photos, there was 8 to 10 feet of snow on ground level and snow drifts 20 feet high.

If you're looking for a dispenser that can withstand the elements... Teeco's got you covered!





The Teeco Team at the Ed Staub Vendor Expo

Jay Stephens, Ray Gutierrez and Randy White joined the Ed Staub team at their 2nd Annual Vendor Expo at Eagle Crest Resort in Redmond, Oregon.





Rodda's Lower VOC Paints Put the **ECO** in **TEECO**!

Rodda Paints have much lower VOC levels than standard paints



FINISH RIGHT

Why is Lower VOC Important?

Exposure to Volatile Organic Compound (VOC) vapors can cause a variety of health effects, including eye, nose, and throat irritation; headaches and loss of coordination; nausea; and damage to the liver, kidneys, or central nervous system. Some VOCs are suspected or proven carcinogens.

VOCs in air pollution are also a concern because they contribute to the formation of ground-level ozone when they react with nitrogen oxides in the air. Rodda paints comply with VOC regulations in California.

Maintenance Enamels

Premium quality, urethane modified, VOC compliant alkyd gloss enamel for use as a protective maintenance rust inhibitive direct-to-metal (DTM) finish coat for use on metal and structural components. Quick dry, all season application combined with good weather resistance make this an ideal coating for both field or shop use.



Developed, Formulated and Manufactured in North America.

High Solid Metal Primers

Barrier III HS is a high solids, high build, fast drying, lead and chromate free rust inhibitive metal primer for ferrous metals. This primer has the ability to replace a multitude of primers usually required to ensure compatibility with various topcoats such as alkyds, epoxies, most coal tars, chlorinated rubber, emulsions and polyurethanes. It can be used as a tie



coat (intermediate) primer for the possibility of upgrading present surfaces to a more chemically resistant system.

Formulated and Manufactured in the USA in Portland, Oregon.

Item #	Description
R5	White Lower VOC Alkyd High Performance Enamel (1 gal)
R5-5	White Lower VOC Alkyd High Performance Enamel (5 gal)
R184	Tan Lower VOC Alkyd High Performance Enamel (1 gal)
R184-5	Tan Lower VOC Alkyd High Performance Enamel (5 gal)
R625	Safety Yellow Lower VOC Alkyd High Performance Enamel (1 gal)
R699	Safety Red Lower VOC Alkyd High Performance Enamel (1 gal)
R1373	Gray Barrier III High Solid Metal Primer Lower VOC Alkyd (1 gal)
R1373-5	Gray Barrier III High Solid Metal Primer Lower VOC Alkyd (5 gal)
RM150	White Barrier III High Solid Metal Primer Lower VOC Alkyd (1 gal)
RM150-5	White Barrier III High Solid Metal Primer Lower VOC Alkyd (5 gal)
RPENETROL	Penetrol Paint Additive Rust Treatment



A socially and environmentally responsible solution to weed control in landscapes, lawns, gardens and farms

Weeds are an inevitable part of keeping up a garden or yard, but fighting them often comes at a cost to the environment. Pesticides and other chemicals can leach into the soil, affecting not only human health but also



beneficial insects and other critters in our gardens and yards. Luckily, there is an alternative that's both effective and responsible: flame weeding with a propane weed-burning torch.

Intense heat from a propane flame is applied directly to weeds, bursting the cells of the plant, disrupting photosynthesis, and in turn, eliminating them without leaving behind any chemical residue. Flame weeding is great for large properties or areas with lots of different types of weeds.

The use of a propane weed-burning torch uses clean burning propane and does not disrupt the soil. Tilling breaks up soil structure, opening up pathways for water runoff to drain away nutrients and organic matter that feed plants and allowing new seeds to take root. Mowing can cause compaction which reduces oxygen levels in the soil and limits root growth. Both tilling and mowing can also reduce levels of beneficial bacteria in the soil which help break down organic matter into usable plant nutrients.

VT3-30C - 500,000 BTU/hr torch - Simple, lightweight and very effective. Easily delivers the heat needed for weed burning, thaw-

ing, heating or whatever the job requires. A 28" handle, 3" torch head and flame adjusting valve make this the torch of choice for farmers, ranchers, property owners and construction professionals. CSA certified for the US and Canada.



VT3-30C - Kit includes: Vapor torch, 10' UL listed LP-Gas hose, UL listed excess flow POL fitting, flame adjusting needle valve, spark lighter and thread sealant.

Item #	Description
VT3-30C	Vapor torch kit, 10' LP-Gas hose, 28" handle
VT3-30	Vapor torch only, 28" handle
VT3-0	Torch head only, no handle
VT3-12	Torch head w/11 3/4" handle
VT3-30	Torch head w/28" handle

VT2-23C Weed Dragon - 100,000 BTU/hr. Fully assembled and ready to go. Ideal around the home and garden when you don't need the power of a farm torch and want to reduce or eliminate herbicide use where children and pets could be exposed. Use with a large or small tank (not for use with disposable cylinders). CSA certified for the US and Canada.



VT2-23C Weed Dragon - Kit includes: Vapor hand torch with plastic grip, 10' UL listed LP-Gas hose, UL Listed hand-tighten POL fitting, flame adjusting needle

Item #	Description
VT2-23C	Weed Dragon kit, assembled w/10' LP hose
VT2-6	Torch head w/6" handle



Corporate Office

16881 Armstrong Avenue Irvine, CA 92606

Customer Service Locations

Sacramento, CA

(800) 225-6621 FAX (888) 225-6621

Auburn. WA

(800) 426-9456 FAX (888) 426-9456

Rapid City, SD

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Inside TEECO

Who Is It?

This Teeco Family member enjoys the beach...



and the snow...





and holidays...





Which Teeco Family Member are we talking about? Email your answer to: mary@teecoproducts.com

Answer to last "Who Is It?"

Randy White, Teeco Regional Sales Manager for the Pacific Northwest.



The Original 510 Saf-T-Lok

Securely locks POL service valves to help prevent unauthorized hookups, reduce pilferage and increase security.

The distinctively shaped key comes with each twelve Saf-T-Loks ordered or is available separately. No padlock required.



Saf-T-Lok #510 Shown with RegO 9101R1 (not included)

Item #	Description
510*	SAF-T-LOK, complete
510-K	Key

* Consists of 510-1 brass plug (1), 510-2 lock collar (1), 510-3 tamper seal (3).
Standard carton contains (12) 510 SAF-T-LOK's & (1) 510-K key