

TEECO

Topics

Jan Feb Mar 2025



Serving the Propane Industry Since 1946

News, Information and Products for the LP-Gas Equipment Professional

What makes Teeco's dispensers special?

To begin with, every dispenser we build is Leak Checked, Performance Tested and Calibrated with our own prover before it hits the road.

This lets our customers know that they are in top running order when they install them. Note – most jurisdictions require a Placed in Service Report before they are used for resale. This is usually accomplished by the County Weights and Measures. In some areas, this is performed by a local Prover Company.



PACA PDM Dispenser

We also offer Lifting Lugs (standard on all dispenser series); secure access doors for ease of repairs and maintenance; various hose offerings; Lower Security Doors (on PDM Series); Purging Systems and Automated Temperature Compensation (ATC) if needed.



Teeco TDM Dispenser
Diamond Plate Aluminum

Our Fabrication Department has decades of experience and personnel on hand to answer your questions. Call us anytime! 800-225-6621 or 916-688-3535 or email: info@teecoproducts.com.

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Come See Us In Teeco Row at the Western Propane Convention!

You'll find the Teeco Team, joined by our friends at Smith Pumps, Worthington Enterprises, Red Seal Measurement, American Standard Manufacturing, Rochester Sensors, Full Circle, Hubbell, MB Sturgis and Dormont in the 500 and 600 rows at the convention.

Be sure to join us Thursday from 6-9pm for the annual Hospitality Event at the Glow Plaza Festival Grounds. The event is free for convention attendees. Just bring your badge to enter.



Be sure to check out the annual WPERC Silent Auction on the convention floor.

This event benefits the WPERC Scholarship Fund, which helps dependents of propane industry members going into their first year of college or trade school.

To donate items or learn more about scholarship applications, contact the WPGA 916-447-9742.



We look forward to seeing you in Reno!

Quality LP Gas Products from a Company You Can Trust

Outside the Box

With Jay Stephens

President and CEO
Teeco Products, Inc.



Team Dynamics –

I would guess by this time in most of our lives, we all owe much of our success to the many teams we've been part of. In every successful team there are team dynamics. The particular dynamics can be a virus bringing the team into chaos or help form the team's cohesiveness. A successful team is built upon trust, unity, communication and selflessness.

Trust –

You must be able to trust the others within your team. Trust that you are also working towards a common goal. Trust that the group gets the credit – not the individual. Trust that you can speak your mind (respectfully).

Unity –

While the various personalities, work styles, attitudes and external factors are present; the group must unify and focus on the goal at hand.

Communication –

While the form of communication can be

email, text, phone or in person; be careful to get your point across properly, respectfully and with the proper emotion and passion. Having differing viewpoints will lead to better understanding and empathy.

Selflessness –

Place importance on the goal not on your own needs. Make sure everyone feels included.

Alternative –

Do as I did with a team of 14-year-old little leaguers. Do the best you can, then burn your hat and find a new gig!

Jay Stephens

Words to live by –

"There is no limit to the amount of good you can do if you don't care who gets the credit."

- Ronald Reagan



News Flash



RL100 Piston

Have you noticed a difference in the pistons that are used in the differential valve of the 1" LPG dispenser meter (4D-MD)?

Red Seal Measurement has recently experienced difficulty sourcing the Viton tipped pistons, and is currently using pistons with bare metal tips. This was the standard piston design prior to the introduction of the Viton tipped piston in 2018. The Viton piston was designed to provide an extra assurance of sealing, but the uncoated pistons had been used satisfactorily for many years.

All uncoated pistons shipped in meters have been individually tested to ensure uncompromised performance. For part orders, installers should verify proper operation, but the team at Red Seal Measurement is confident that they will perform to expectations.

They are working to restore the supply of Viton pistons and will keep us informed of any developments.

TEECO Topics is published four times yearly by TEECO Products, Inc. as a service to our customers. 3,000 copies are distributed to customers and selected LPG industry leaders.

President & CEO

Jay Stephens

Vice President of Administration & CFO

Gary Childress

Regional Sales Manager, California, Hawaii, Nevada

Gary Morse

Operations Manager, Sacramento, CA

Mike Cooper

Regional Sales Manager, Pacific Northwest

Randy White

Operations Manager, Auburn, WA

Ray Gutierrez

Regional Sales Manager, Upper Rocky Mountains/ Midwest

Mike Lorenz

Regional Sales Manager, Four Corners

Gavin Sharp

Operations Manager, Rapid City, SD

Dean Travis

Fabrication Manager

Randy Rothschilder

Marketing Manager

Mary Clements

TEECO Corporate Headquarters

16881 Armstrong Avenue

Irvine, CA 92606

800-854-3463

or 949-261-6295

FAX 888-854-3463

or 949-474-8663



Sales and Service

TEECO Sacramento, CA Superstore

Sales, Fabrication, Engineering & Construction

7471 Reese Road

Sacramento, CA 95828

800-225-6621 or 916-688-3535

FAX: 888-225-6621 or 916-689-1219

TEECO Rapid City, SD

414 E. Blvd. N.

Rapid City, SD 57701

800-843-8660 or 605-342-2802

FAX 888-843-8660 or 605-342-4942

TEECO Auburn, WA

1601 Pike Street N.W.

Auburn, WA 98001

800-426-9456 or 253-735-0222

FAX 888-426-9456 or 253-735-1008

Website: www.teecoproducts.com

Email: info@teecoproducts.com

SAFETY FIRST: Tips from the Pro

What Is Fire Safety?

By Rob Scott



Fire safety is a crucial consideration, but where should we begin? Have you thought about what would happen to your assets if a significant fire event were to occur around your facility? Are your assets adequately protected? Should you relocate your bobtails to a safer location? Have you ensured that all your essential files, including customer files and employee records, truck documentation, employee training materials, and signed tank leases, are backed up and stored securely in the cloud or off-site?

You also need to consider the impact on your staff. Would they be available to work if they were affected by the fire? Some of your customers may remain unaffected and still require your services, so will you have enough staff to handle all service requests?

The Western Propane Gas Association collaborates closely with the Fire Service during significant fire events in California. They work with incident command for utilities and repopulation efforts. This involves communicating with all propane suppliers to form teams that can enter evacuation zones. They assess all ASME storage tanks within the affected area to determine if they pose any safety hazards for returning residents. They record serial numbers and names of suppliers, and send this information back to the suppliers to assist them in working with customers upon their return.

It's essential to consider some critical factors. Your primary concern should be the storage tanks at the customer's location. Who will be responsible for the replacement cost if a tank is damaged and can no longer be used? Imagine informing your customers that their home has burned down, and they are now Responsible for the tank replacement, or it must be listed as a lost item on their insurance claim. Unfortunately, most homeowners' insurance policies may not cover this. In a recent fire event, a member had 75 customers file claims, but only six were approved. As the owner of the tanks, do you have a signed lease? Ideally, you should because if your insurance company provided you with off-property protection and you purchased it, you may be covered. However, without a signed lease agreement, coverage may not be taken for granted, resulting in a loss on your part.

From my discussions with members, I understand the challenges insurance companies pose in our industry. However, reflecting on past fire incidents, there are proactive steps we can take to protect ourselves, such as ensuring that tanks are not installed near combustible materials.

The final takeaway is this: the tanks tagged as damaged and picked up post-fire are marked that way for a fundamental reason. Both NFPA 58 and National Board Inspection Code section 4.4.8.5 Evaluating Exposure of A Pressure-Retaining Item To Fire Damage have a very exhaustive inspection process before these tanks can be returned to service, and the inspection must be done by a company or person that has an active ASME R Stamp. In most cases, it may cost you more than it is worth, so if you dispose of it, you will need to destroy the data plate so it can no longer be used as a propane storage tank.

Inside *TEECO*

Propane Is Our Jam!

But we've got you covered with additional product lines.

Check out our updated **NH3 Product Booklet**. With 23 pages of Anhydrous Ammonia products from manufacturers you already know and trust, we have what you need.

Contact your Teeco Representative for a printed copy or go to <https://teecoproducts.com/literature/> to view or download online.



You can also contact Teeco for RegO Compressed Gas literature and more.

What's Happening in the Industry

2025



PROGRAMS!



New Industry and Manufacturers' Rebates Available for 2025

Visit www.TeecoProducts.com. Click on **Industry Links** at the top of the page, find the propane association(s) that apply to your region, then click the link to go directly to their Rebate Page.

Out & About With



Pacific Propane Gas Association Board Meeting

Teeco Regional Operations Manger, Ray Gutierrez and Regional Sales Manager, Randy White, attended the PPGA's annual Board Meeting, held in Portland, OR. The Pacific Propane Gas Association and Western Propane Gas Association will be holding a combined Summer Conference this summer in Santa Rosa, CA.



Colorado Farm Show

Teeco Regional Sales Manager, Gavin Sharp, joined the Colorado / New Mexico Propane Associations in their booth at the Colorado Farm Show at Island Grove Regional Park in Greeley, CO.



WPGA Meetings & Chair Dinner

Teeco's President and CEO, Jay Stephens, attended the WPGA Board Meeting in Sacramento, CA this February. The prior evening featured the Annual WPGA Chair Dinner at The Citizen Hotel in Sacramento. In addition to WPGA Staff and Membership, the dinner was attended by Assemblymember Jeff Gonzalez, 36th District, who shared his legislative priorities with the group.



Upcoming Industry Events - Mark Your Calendars!



CPGA Spring Meeting
March 11-12, 2025
Colorado Springs, CO



Rocky Mountain Spring Conference
March 18-20, 2025
Jackson Hole, WY



New Mexico Spring Mtg
April 15-16, 2025
Albuquerque, NM

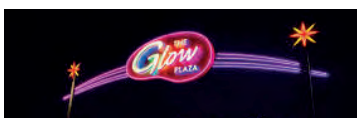


Colorado / New Mexico Propane Convention
June 24-26, 2025
Albuquerque, NM

Visit Teeco Row at the 75th Anniversary Western Propane Convention

May 12-16, 2025 | Reno, NV

A Joint Effort of the Following Associations



Join the Teeco Team at the Hospitality Event @ **Glow Plaza Festival Grounds**
Thursday, May 15th 6-9pm

Teeco's Regional Operations Managers have decades of experience in the propane industry. They're a great resource for propane equipment knowledge. They also ensure Teeco's branches are running smoothly and efficiently, keeping our customers at the forefront of their daily operations. Be sure to stop by our locations and say hi if you're in the neighborhood!



Mike Cooper

Mike Cooper is Regional Operations Manager for Teeco's Sacramento, CA location. He's been in the propane industry since 1982 and joined the Teeco Team in 1989, when Teeco purchased PACA.



Ray Gutierrez

Ray Gutierrez has been working in the propane industry for 13 years. He took the helm as Regional Operations Manager of Teeco's Auburn, WA location in 2022.



Dean Travis

Dean Travis began his propane industry career at Teeco's Sacramento location in 2003. He was promoted to Regional Operations Manager of Teeco's Rapid City, SD branch 12 years ago.



ATC Kits Available for 3/4" or 1" Meters

A new NTEP rule defines that all new meters sold as of 2026 must be temperature compensated, and all existing non-temperature compensated meters must be retrofitted by 2030.

To ease this transition, Liqua-Tech Corporation has created a kit. Whether it be an LPM-102 or a Red Seal 3/4" or 1" meter, this kit will work with any meter that is utilizing a Veeder-Root register. Unfortunately, this is not compatible with the Red Seal registers.

Installation procedures provided upon request for easy set-up and step by step instructions.

Contact your Teeco Representative to order today.

Liqua-Tech is known for quality and great customer service. If you have any questions regarding temperature compensated meters, you can contact David Wood at david@liqua-tech.com. You can also call directly at 707-462-3555.



L101080-006 ATC Conversion Kit



LPM-102



LPM-102 w/ATC

Item #	Description
L086702-201	ATC Conversion Kit for LPM-150 3/4" Meter
L101080-006	ATC Conversion Kit for LPM-102 1" Meter

**NEW
at Teeco!**

Mopeka® Cathodic Sentinel

Mopeka® Cathodic Sentinel, the very first and only remote Cellular & Cloud Mobile Cathodic Protection. The monitor has real-time ability to read VOLTAGE and Ground Moisture levels, in addition to the CURRENT running through Anode Bags, to validate that your tank is protected.

The Mopeka® Cathodic Sentinel solution is designed for both Pressurized and Non-pressurized underground tanks. Whether you are looking to protect and monitor your levels of Propane, Oil, Chemicals, or Water, Mopeka® has the solution to meet your needs.



Cathodic Sentinel
Item # M2015012

Features of the Mopeka® Cathodic Sentinel:

- Works on a global SIM chip that operates on the 4G LTE CATM1, NB-IoT networks and Boosted Bluetooth.
- 10 Year Battery Life
- Simple to install on NEW and EXISTING tank environments. Class 1 Div 1 and IP67 Certified.
- Ensures a safe, consistent, accurate and reliable reading for the protection of all your underground tanks.
- Measures ground moisture content.
- Sends Real-time readings straight to your desktop or mobile device.
- Measures Voltage, Current and Ground Moisture levels
- Compliance to EPA and NFPA regulatory requirements.

Quality Steel Announces Partnership with Mopeka® Cathodic Sentinel Devices

Quality Steel Corporation (Quality Steel) of Cleveland, Mississippi, subsidiary of LT Corporation – industry leading manufacturer and provider of pressurized steel assets – announced the partnership and offering of Mopeka® Cathodic Sentinel devices. Thursday, January 16, 2025, Mopeka® Products LLC and Quality Steel signed an agreement adding Mopeka Cathodic Sentinel to Quality Steel’s product listing.

Lynn Hardin, President of LP Gas Storage Solutions Business, Quality Steel Corporation shares, “Monitoring of the cathodic protection of underground tanks for the safety of the end user is essential, and this device makes the process much simpler. This product also strengthens Quality Steel’s commitment in our industry of being a total propane storage solutions provider.”

Kevin Jaffe, COO of Mopeka, highlighted the importance of the partnership with Quality Steel, stating, “Cathodic protection of underground tanks is not just a regulatory requirement—it’s essential for ensuring long-term safety and performance. Quality Steel, a leader in tank manufacturing, is shaping the future of underground tank monitoring, safety, and compliance by integrating the Mopeka Cathodic Sentinel into their tanks.”



Bare Relief Valve Manifold Assemblies

The following Manifold Assemblies have been set-up to allow for manifolds to be ordered without relief valves installed. At the time of installation, the manifold must be fitted per the required relief valves according to the complete manifold assembly. This will keep the newest date code relief valve installed into the manifold assembly with stocking of relief valves.

Note: Parts that begin with AA are NOT for use with Propane.

New Item # for Manifold Only	Complete Assembly Item # (Manifold & Valves)	# of Relief Valves Required	Relief Valve Only Item #
A8574GB	A8574G	4	A3149MG
A8564GB	A8564G	4	A3149MG
A8563GB	A8563G	3	A3149MG
AA8542UA250B	AA8542UA250	2	AA3135MUA250
AA8542UA265B	AA8542UA265	2	AA3135MUA265
AA8533MA250B	AA8533MA250	3	AA3135MA250
AA8533MA265B	AA8533MA265	3	AA3135MA265



A8574G



AA8542 Series



AA8533 Series

PTU-KIT and PTSU_KIT 30# Gauge Update

Effective immediately, the PTU-KIT and PTSU-KIT will be updated with a 30 PSIG dry gauge. This gauge is incorporated with features designed to reduce movement wear and eliminates pointer flutter compared to conventional dry gauges; extends product life and allows easy gauge readability.



Presto-Link®

Have you seen RegO's new Presto-Link...?

Ask your Teeco Sales Manager for a demo

Fast, Accurate Testing

The Presto-Link Bluetooth device communicates with the RegO app so you can check pressure readings on your mobile device.

The result is a safe, secure, efficient and cost-effective way for onsite personnel to obtain pressure readings to assist with fine tuning and troubleshooting a propane vapor system.

The RegO App is convenient and easy to use. Download it for FREE!



PT36KIT Series

PTKGA Series

Presto-Link® Features & Benefits

- Bluetooth connection through Android or Apple Device
- Lightweight & compact design
- Battery percentage indicator
- 1.5 times overpressure protection
- Bluetooth connection up to 100-foot range allows for troubleshooting and adjustment to systems while recording the pressure
- Visual indicator for pressure settings; Red casing indicates a high-pressure device (0-250 PSI) and black casing indicates a low-pressure device (0-50" wc)

TEECO

PRODUCTS, INC.

Corporate Office
16881 Armstrong Avenue
Irvine, CA 92606

Customer Service Locations

Sacramento, CA
(800) 225-6621
FAX (888) 225-6621

Auburn, WA
(800) 426-9456
FAX (888) 426-9456

Rapid City, SD
(800) 843-8660
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Inside **TEECO**

Who Is It?

This Teeco Family Member brings an impressive 24 years of experience in the propane industry, with 21 of those years dedicated to AmeriGas. His knowledge and expertise make him a valuable asset to the team.

He is a father of six, and loves card games, especially Texas Hold 'Em.

Which Teeco Family Member are we talking about? Email your answer to: mary@teecoproducts.com



Answer to last "Who Is It?"

Chad Bailey, Teeco Sacramento

I have been haunting the halls of Teeco's Sacramento building since its construction, though I didn't become an official employee until years later. It is where I learned to play Cribbage and Dominoes and to mis-ship packages. When not at Teeco I enjoy reading and hanging out in whatever quiet place I can find.

Likes: Puppies, dark spaces, spiders.

Dislikes: Sunshine, pickles, morning people



Online Ordering & Account Management at TeecoProducts.com

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Online ordering saves you time and money. It's simple to use and open 24/7. Build a favorites list to place orders in a fraction of the time. Save money with Teeco's Free Freight Offer.*

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- 1 Simply go to www.teecoproducts.com and click the Login button on the top bar.
- 2 If you already have an online account with Teeco, enter your email address and password. If not, click Register Now in the box on the right. Enter your name and company information and hit the Submit button. You'll be taken back to the Login page above, where you'll enter your email address and password.
- 3 You're now ready to place your order!

Note: For current Teeco Products Customers only. Must have a valid Teeco account to register online. Questions? Call your Teeco Representative. We're here to help!

*Please visit www.teecoproducts.com for information and limitations to our free freight program.