

TEECO

Topics

Jul Aug Sep 2026



Serving the Propane Industry Since 1946

News, Information and Products for the Propane Professional

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Learn more about our products and how to use them on Teeco's **YouTube Channel**. We have over 100 technical product videos that show you how to install, troubleshoot and more.

Order online anytime at www.TeecoProducts.com.



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We've Got You Covered - Throughout the US

When it comes to Smith Pumps, Teeco Products isn't just a distributor — we're the experts. For decades, we've built deep, hands-on knowledge of the full Smith line, helping customers choose the right pump, get it running right, and keep it running for years to come.

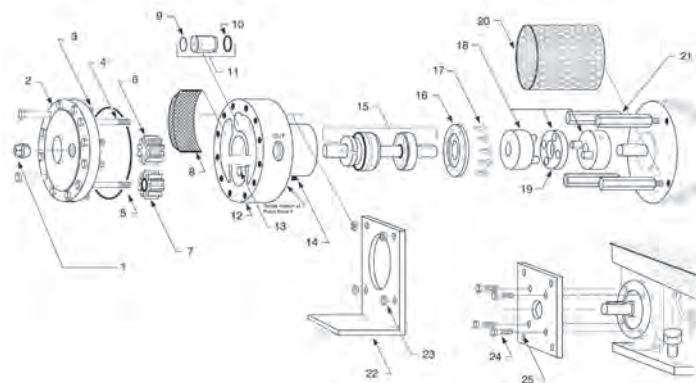
Our sales team's experience is something you won't find just anywhere. Questions, service, support - we're the team that knows Smith Pumps inside and out, and we're always just a call away.



When it comes to Smith Pumps, experience matters. And nobody knows them better than Teeco. Reach out to our team today!

Does your team need training on Smith Pumps?

Contact your Teeco Representative and see how we can help!



Need Pump Breakdowns or Other Technical Info?

Go to <https://teecoproducts.com/literature/technical-information/> for resources to help you get to know your equipment even better.

Quality LP Gas Products from a Company You Can Trust

Outside the Box

With Jay Stephens

President
Teeco Products

We all wonder if we're getting our money's worth. Doesn't matter whether it's a nice dinner, a new car, or an extravagant vacation. It's the same with our industry when we're supporting national meetings, tradeshow, conventions, or local and regional get-togethers. The networking and social interaction are great, but what are you actually getting in return?

I've attended many events this year, and here's where that time and money actually go.

Our leaders and board members are working hard to achieve our common goals:

- Fighting the "Electrification of Everything" - lawsuits aren't cheap.
- Educating elected officials about our industry - if they know what propane is and what it can do, they're more likely to fight for it.
- Training employees on new products, new regulations, and industry updates.
- Training local fire departments on fire prevention, emergency response, and public safety.
- Tracking supply and inventory issues - tariffs, politics, world conflicts, buying habits, price spikes, and fuel availability.
- Preparing fleets for a cold, wet winter - hopefully.



Let's be honest: it's hard to take time out of busy schedules, personally and professionally. It takes commitment, but it also takes us away from our job, our business, and our employees. Sometimes it helps to just sit back and take stock of what this sacrifice does — for the industry, it keeps us relevant; for our company, it keeps us profitable; for our employees, it keeps them safe; and for ourselves, it keeps us whole.

Basically, you get out of it what you put into it. Stay involved — through participation, sponsorships, donations, or whatever keeps you in the game. The next meeting or tradeshow is a good place to start.

Jay Stephens

Words to live by –

"Surround yourself with great people; delegate authority; get out of the way."

- Ronald Reagan



Industry and Manufacturers' Rebates Available for 2026

We've made it easy to find the latest propane equipment rebates with helpful links right on the Teeco website.

1. Go to www.TeecoProducts.com.
2. Click on Industry Links at the top of the page
3. Find the propane association(s) that apply to your region
4. Click the corresponding link to go directly to the Rebate Page you need.



Teeco Topics is published four times yearly by Teeco Products as a service to our customers. 4,000 copies are distributed to customers and Propane industry leaders.

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Teeco is a proud member of the National and Regional Propane Industry Associations



To Receive your copy of Teeco Topics via email, please send your request to mary@teecoproducts.com

SAFETY FIRST: Tips from the Pro

Dispenser Installation and Training

By Rob Scott

Dispensers are a valued component of our industry, playing a vital role for customers who don't have time to visit one of the many bulk plants to fill their containers. Below are issues raised in calls I've received from Fire Department and State Inspectors.

We start by asking, "What is a dispenser?" The National Fire Protection Association's Standard 58 defines it as "an assembly of equipment that includes a dispenser and storage container(s) for storing and transferring LP-Gas from storage to cylinders, portable and mobile containers, and vehicle fuel containers."

This raises several practical questions: Will every location have space for a dispenser? Will the location stay on top of training requirements — meaning, when new employees are hired, is your company notified so training can happen before they start filling containers? And is staff trained to perform a visual inspection and recognize what would disqualify a container from being filled?

Some resellers don't take this as seriously as we do. Here are two examples.

In the first, a customer brought a 100-pound cylinder to a local gas station to be filled. The attendant filled the container without opening the outage valve, overfilling it. This caused the relief valve to activate, venting pressure and requiring a fire department response. As it happened, the responding department had just completed a WPGA Propane Emergency Training class.

The second occurred at a gas station filling 20-pound cylinders from a dispenser. It was clear the employee hadn't been properly trained for the task. He filled the cylinders while they sat in the bed of a pickup truck — a setup that could easily lead to static discharge. The cylinders also still had their protective sleeves on, which must be removed so the cylinder can be inspected for rust and corrosion, as required by NFPA 58. On top of that, the employee wasn't using the outage gauge because he was told, "they have a special valve that stops when it's full." In reality, the OPD valve is only a secondary safeguard — NFPA mandates that volumetric filling must use the outage gauge or a scale. These were 20-pound exchange cylinders being filled for delivery, and no scale was used for verification, as the DOT Code requires.

Getting back to dispensers: the code states that transferring product from one container to another constitutes dispensing. I hear this excuse often: "It's only a wet line." But a dispenser has a pump, and by definition, any transfer from one container to another counts as dispensing. So consider how many homeowners have a wet line on their tank to fill their own BBQ bottles — and what training, if any, they've received from their supplier.

All of this points to a real need for more training and safety inspections. The code requires refresher training at least once every three years, and if you're in California, the state's Hazmat Business Plan requires safety training annually.



Propane Dispensers at **TEECO** PRODUCTS

What makes Teeco's dispensers special?

To begin with, every dispenser we build is Leak Checked and Performance Tested before it hits the road.

So our customers know they're in top running order when they install them.*

We also offer Lifting Lugs (standard on all dispenser series); secure access doors for ease of repairs and maintenance; various hose offerings; Lower Security Doors (on PDM Series); Purging Systems and Automated Temperature Compensation (ATC) if needed.

Teeco's LDM Series Dispensers

With space for a scale, your favorite tools and more, the LDM has a lot to offer. This Diamond Plated Double-Door Aluminum Cabinet measures in at 42" wide x 42" deep x 52" high, and comes with Locking Rods, T-Handle Latch for extra security and Safety Shock for both doors and lid to protect against wind and elements. It sits on a powder-coated Heavy-Duty Steel Support Base.



PDM and TDM Series

These tried and true standards have stood the test of time, remaining our most popular models decades after they were introduced.

Both models feature a pump of your choice, Neptune 1" Meter with 600 Series Register, RegO Pull-Away Valve, 15' LPG Hose with Hose-End Valve and 1 3/4" ACME Fill Connector and Automatic Bypass Valve.

Customize your unit with your choice of pump, optional dual hose, temperature compensator, electronic register and more. Upgrade your unit for AutoGas use with a larger pump and motor.



Teeco Dispenser Plates

Just need the bare essentials? Our Dispenser Plates get the job done efficiently with a much smaller footprint. They offer the same equipment as our full dispensers, minus the cabinet. Add an optional Lock Box for added security.



Our Fabrication Department has decades of experience and personnel on hand to answer your questions. Call us anytime! 800-225-6621 or 916-688-3535 or email: info@teecoproducts.com.

*Please Note – most jurisdictions require a Placed in Service Report before dispensers are used for resale. This is usually accomplished by the County Weights and Measures. In some areas, this is performed by a local Prover Company.

Propane Days, Washington, DC

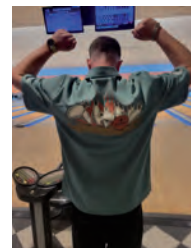
Several members of the Ray Murray, Inc. (RMI) Team, Teeco's parent company, attended Propane Days in June. This annual event gives industry leaders the opportunity to meet with lawmakers to share the story of propane and the benefits of the industry.

As the outgoing NPGA Chair, RMI President, Mike Hopsicker, was honored with a plaque and gavel and two pieces from glass artist Simon Pearce. Among the incoming Officers and Directors were RMI's Jeff Hopsicker and Cassandra Barry. Both will be serving as Directors-at-Large. Congrats to all and thank you for your service to the industry!



Colorado / New Mexico Propane Convention

Teeco President, Jay Stephens, and Regional Sales Manager, Gavin Sharp, attended this year's CO/NM Convention at the Sky Ute Resort in Ignacio, Colorado. In addition to meetings and presentations by industry professionals, the associations included plenty of time for some competitive fun with bowling, cornhole, and a Bobtail Rodeo, as well as a festive awards dinner.



North Dakota Propane Convention



Teeco Regional Sales Manager, Mike Lorenz, spent a few days in Medora, North Dakota for the annual Propane Convention in June. Attendees enjoyed golf on Tuesday, with meetings and other events the following day. In addition to general membership meetings, speakers shared the latest on Autogas for Company Trucks and Service Vehicles and Managing Compliance in the Propane Industry. A feature on Leadership was presented by Clinton Romesha, a retired Army soldier who received the Medal of Honor.

Steve Kaminski also presented some NPGA highlights.



Ed Staub & Sons Dispenser Training

Teeco's Randy Rothschiller and Gary Morse travelled to the Pacific Northwest, along with Rick Barone of Western Meter Proving and Doug Cumpston of Blackmer to present a full morning of in-depth Dispenser Training to the Ed Staub & Sons team. Around 20 Staub employees from various locations gathered at their Redmond, Oregon branch for this opportunity.

What did they cover? Everything Dispensers!

Rick Barone led a hands-on session giving participants the opportunity to troubleshoot and repair broken meters. He discussed the main causes of issues they might encounter with meters in the field and how to tackle them.

Doug Cumpston went over how a dispenser pump works and covered pump operations and maintenance. Randy and Gary covered overall operations, maintenance and troubleshooting of the complete dispenser unit. The Staub Team was extremely happy with the training they received.

Does your team need training? Teeco offers free training on many of the product lines we sell. Contact us today to see how we can help your team.



TEECO SPOTLIGHT

Changes Afoot in the Pacific Northwest!

We are very happy to announce that Mike Lorenz will be taking over our Northwest Sales Manager territory effective August 1, 2026. This territory will include the states of OR, WA, ID, MT and AK.

Mike Lorenz has been with Teeco since 2019 after spending a career in sales and sales management, including several years in the retail LP-Gas industry. He has an excellent combination of both professional sales and propane industry experience, and we are very excited to have Mike take this next step!

As previously announced, Randy White is transitioning to the position of Regional Operations Manager at our Auburn, WA location. Randy has always loved helping customers and is excited to be able to continue doing so from the inside. Customers in the region now have the added benefit of being able to call on either Mike or Randy for their product needs. We are proud to have such a strong sales and operations team optimizing the experience of our Pacific Northwest Customers!



Mike Lorenz



Randy White

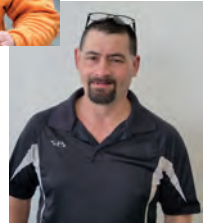
Teeco's Warehouse Operations Teams

These guys get things done!

Behind every accurate order, on-time delivery, and smooth customer experience is a dedicated Teeco warehouse team. These teams play a critical role in keeping operations running efficiently - receiving and organizing inventory, pulling and staging orders, coordinating shipments, and more.

One thing that sets Teeco's warehouse teams apart is their experience and industry knowledge. Many of our team members bring years - or decades - of hands-on experience in the propane industry.

From valves and regulators to meters, dispensers, and specialized assemblies, they know what's on the shelf, how it's used, and why it matters in the field. Their attention to detail and commitment to accuracy help ensure customers receive exactly what they need, when they need it. We're proud of the professionalism, teamwork, and pride our warehouse teams bring to the job every day. Their dedication may happen behind the scenes, but the impact is felt across our entire company and by every customer we serve. We couldn't do what we do without them.



Upcoming Industry Events - Mark Your Calendars!



Rocky Mtn PGA Fall Conf
September 1-3, 2026
Bryce Canyon, UT



Nevada PDA Conference
September 16-17, 2026
Reno, NV



New Mexico PGA Fall Meeting
September 16-17, 2026
Albuquerque, NM



SDP2MA Convention
September 21-23, 2026
Deadwood, SD



Big news from Corken!

They are raising the bar on peace of mind, now backing their pumps with an industry-leading 5-year product warranty and a 3-year maintenance warranty - giving you even more confidence in the equipment you rely on every day.

And there's more: Customers who register their pumps can unlock an additional 6 months of product warranty coverage at no extra cost. It's a simple step that adds real value, so be sure to take advantage. Read on for all the details on how to register and make the most of this expanded coverage.



Product Limited Warranty

Count on Corken quality. Corken covers your LPG vane or turbine pump for defects in material and workmanship for up to five years from the date of invoice.



Maintenance Limited Warranty

Corken keeps you up and running with a one-time warranty replacement for wear items, including mechanical seals, blades, O-rings, push rods, bearings that fail, become damaged, or experience substantially degraded performance, for a period of three years from the date of invoice.



6 EXTRA MONTHS!

Scan Corken's Warranty QR Code or visit the Corken Warranty page for more details and to and Fill Out the Registration to Extend Your Product Warranty.

<https://corken.com/corken-warranty/>



Earthquake Shutoff Valves

Are You Prepared?

An earthquake shutoff valve adds a dedicated layer of protection that closes automatically when seismic activity is detected — reducing the chance of an uncontrolled release becoming a fire or explosion event.

After a major earthquake, a ruptured or loosened gas line is one of the leading causes of post-quake fires — often more damaging than the shaking itself. That’s why many insurance carriers now factor earthquake gas shut-off valves into their risk assessments.

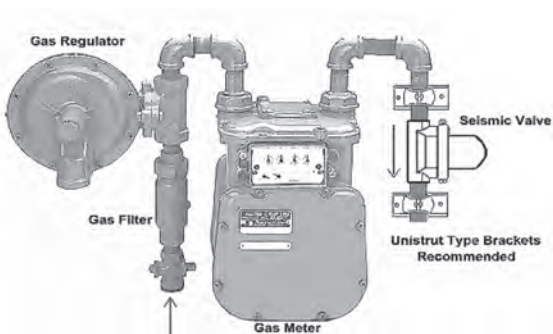
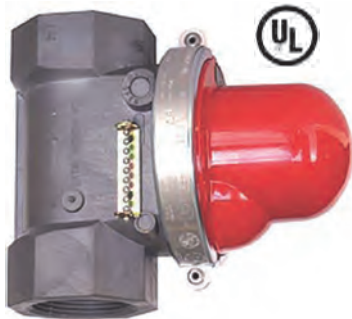
Whether your insurer suggests it, requires it or rewards it, the math is simple: a modest one-time investment can reduce risk to your facility and potentially reduce your monthly costs as well. Check with your insurance provider for details.



These seismic shutoff valves are designed to close in the event of an earthquake, preventing gas flow into a structure where earthquake damage may have occurred and reducing the potential for fire or explosion due to the release of gas. The trip mechanism is factory set and sealed. A sight glass is provided so that the Open or Closed indicator can be seen, and the trip mechanism status of the valve can be easily determined. They are designed to remain closed until manually reset.

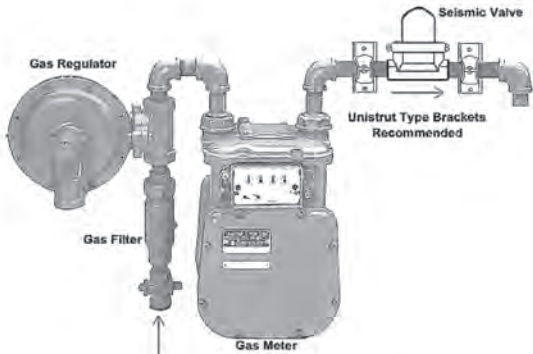
These valves are not intended for replacing upstream manual shutoff valves.

Made in the USA. UL Listed.



Vertical Top Entry Seismic Shutoff Valves

Item #	Description
EV-VT300-7	Earthquake valve, 3/4" 7 PSI
EV-VT310-60	Earthquake valve, 3/4" 60 PSI
EV-VT301-7	Earthquake valve, 1" 7 PSI
EV-VT311-60	Earthquake valve, 1" 60 PSI
EV-VT302-7	Earthquake valve, 1 1/4" 7 PSI
EV-VT312-60	Earthquake valve, 1 1/4" 60 PSI
EV-VT303-7	Earthquake valve, 1 1/2" 7 PSI
EV-VT313-60	Earthquake valve, 1 1/2" 60 PSI
EV-VT314-60	Earthquake valve, 2" 60 PSI
EV-VT315-30	Earthquake valve, 3" 60 PSI



Horizontal Entry Seismic Shutoff Valves

Item #	Description
EV300-7	Earthquake valve, 3/4" 7 PSI
EV310-60	Earthquake valve, 3/4" 60 PSI
EV301-7	Earthquake valve, 1" 7 PSI
EV311-60	Earthquake valve, 1" 60 PSI
EV302-7	Earthquake valve, 1 1/4" 7 PSI
EV312-60	Earthquake valve, 1 1/4" 60 PSI
EV303-7	Earthquake valve, 1 1/2" 7 PSI
EV313-60	Earthquake valve, 1 1/2" 60 PSI
EV314-60	Earthquake valve, 2" 60 PSI
EV315-60	Earthquake valve, 3" 60 PSI



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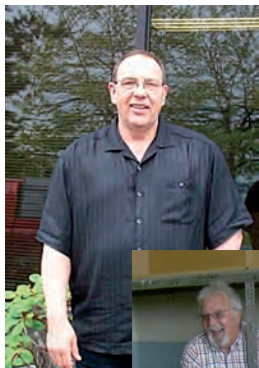
View Informative Product Videos at: www.youtube.com/@teecoproducts/playlists

Inside **TEECO**

Celebrating Teeco's 80th Anniversary!

How many of these Teeco Family Members can you name?

The first person to respond with the most correct answers will win a \$25 Gift Card. Email your answers or any of your own Teeco memories / photos to: mary@teecoproducts.com



The Next Generation Teeco Saf-T-Lok The Very Best Protection for the Lowest Possible Cost

Are you losing time and money due to non-paying customers?
Take the steps necessary to keep the contents of your tanks secure.

**One small, but important investment can
greatly reduce your company's exposure to loss.**



Next Generation Saf-T-Lok #511
Shown here with RegO 9101R1
(not included)

Securely locks POL service valves • Reduces pilferage •
Increases security • Helps prevent unauthorized hookups •
Simple to use • No padlock required • Works exceptionally
well at Cylinder Exchange locations

Are you currently using the #510 Saf-T-Lok?

Consider upgrading to the Next Generation #511 on your next order. The 511's design includes improved safety features at a significantly lower cost.